

everyone's game

ANNUAL REPORT

2018



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Vision



Our **VISION** is that Basketball is the **SPORT OF CHOICE** for families in NSW, respected as a tier 1 sport by all its stakeholders, impacting and supporting local social and community goals in all areas of NSW making it **EVERYONES GAME**.

To grow basketball by 15% by 2020 in both membership (63.250) and participation (82,200) and be seen as a gender neutral all abilities sport by providing strong programming, development and competitions in all parts of NSW.

Purpose

Our aim is to provide our members with the necessary tools, knowledge and expertise to help grow the game of basketball within their community making basketball everyone's game.



Thanks



2018 was a another great and successful year for us all and as such we at BNSW, Board and Staff want to thank all our members, volunteers, Office Of Sport and other government departments, partners, sponsors and Stakeholders along with the Sydney Kings, Sydney Uni Flames, NBL/WNBL and Basketball Australia for working with us and coming with us on the journey of growing our game and making Basketball

everyone's game

"Without continual growth and progress, such words as improvement, achievement, and success have no meaning."

- Benjamin Franklin



About Us



Basketball NSW (BNSW) has been playing and enjoying "the game" since 1938!

Today we have over 60,000 registered members and 136,000 participants across NSW.

Basketball is an all-inclusive sport with opportunities to play across all genders, age and disabilities.

In eight decades, we have grown to 82 associations today across NSW, from Albury on the Victorian border, to Byron Bay, spanning as far west to Gilgandra! In fact there is an association available almost everywhere in NSW where if you want to play for fun and fitness, or dream of making the big time you can be involved in our great game whatever your goal is.



Members





Albury **Basketball** Association



Armidale Basketball Association



Ballina Basketball Basketball Association Association



Basketball

Association

Bathurst

Basketball

Association



Bellinger Valley

Basketball

Association



Blacktown West **Basketball** Association

Basketball



Bombala Mountains **Basketball Basketball** Association Association









Camden Valley Central Coast Cessnock Byron Bay Basketball Basketball Basketball Basketball Association Association Association Association



City Of Sydney **Basketball**



Basketball



Basketball



Cootamundra Deniliquin



Basketball

Association









Glen Innes Basketball





Association Association Association





Association





Association Association





Basketball

Association





Basketball

Association





Basketball

Association













Basketball Basketball Basketball



Grafton **Basketball**

Hawksebury Basketball Basketball Association Association Association

Hillston **Basketball** Association

Ku-ring-gai **Basketball** Association



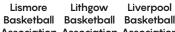


Inverell

Junee

Basketball Basketball Basketball Basketball Association Association Association Association Association Association Association Association Association Association

Lismore









Basketball

Association

Maitland Manly

Basketball





Basketball



Basketball

Association



Association









Mudgee Murwillumbah Basketball Basketball Association Association



Muswellbrook Narrabri Basketball Association Association









Association



Orange **Parkes Basketball PCYC** Association





Association Association



Queanbeyan Basketball Association Association















Basketball



Basketball



Basketball Basketball Association Association Association Association Association Association









Association







Yamba Basketball

Tumut Basketball

Basketball

Wagga

Basketball Basketball Basketball Association Association Association

Basketball Association

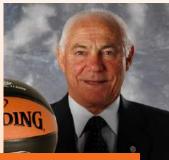
Basketball

Association Association

Basketball NSW Board



BOARD MEMBERS



BOB ELPHINSTON OAM

CHAIRPERSON (Resigned December)

1 year appointed position Chair of Governance Committee









BOB McGUGAN DIRECTOR

New 3 year term 2017 Chair of Waratah Advisory Comittee Member of Governance Committee



JENNIFER DEAN DIRECTOR

Member of Governance Committee Member of Finance and Audit Committee



AMANDA TRUONG DIRECTOR (Resigned September)

1 year appointed position

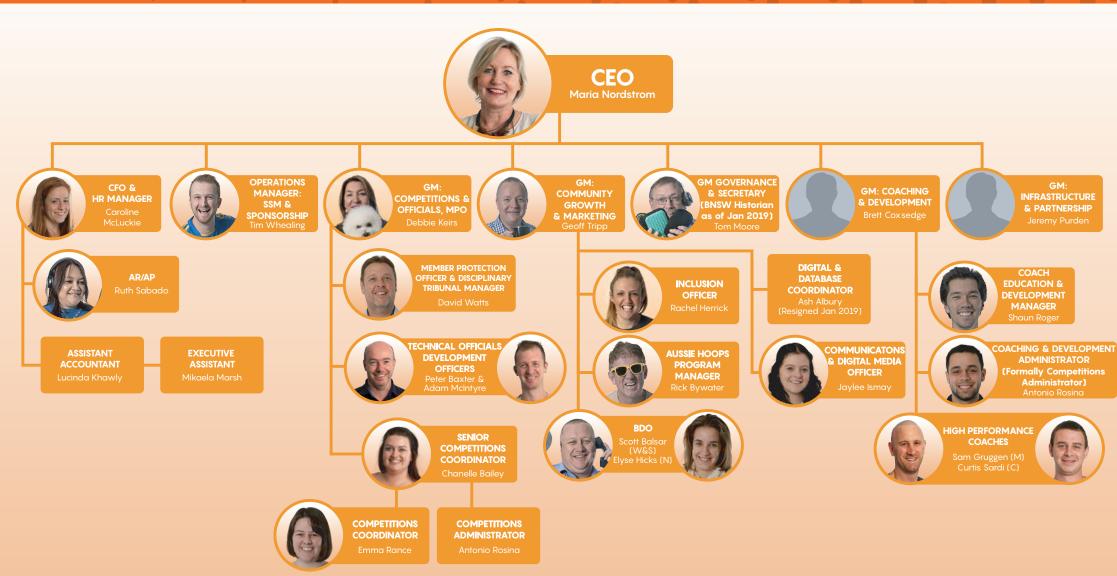
Chair of Finance and Audit Committee





BNSW Staff





Life Members



Mr. E. L. Callaway (1954-1983)

Mr. J. D. Small OAM (1958-1992)

Miss L.W. Molly (1960-1973)

Mr W.G. Young (1960-1974)

Mr. G.W. Francis (1964-2000)

Mr. R.S. Luke OBE (1964-1989)

Mr. M.E. Emms (1968-2003)

Mr. A.M. Ramsay MBE (1972-)

Mr. S.J. Taylor OAM (1972-2016)

Mr. R.A. Elphinston OAM (1978-)

Mr. R.E. Staunton OAM (1978-1990)

Mrs. P. Willmette OAM (1980-2013)

Mr. N.T. McNevin (1981-1998)

Mr. K.B. Fenton (1982-2011)

Mr. P.J. Yeend (1982-2015)

Mr. J.F. Martin (1985-)

Dr. J Raschke OAM (1985-1992)

Mr. C. Ammit (1988-1990)

Mrs. L.M. Landon OAM (1990-)

Mr. R.H. Brettell (1991-2005)

Mr. D.G. Kibble (1991-)

Mrs. V.L. Croucher (1993-)

Ms. B. Jansen (1994-)

Mr. R. Whittaker (1994-2019)

Miss L. Hines (1995-)

Mr. L.T. Moore (1995-)

Mrs. M.M. Elphinston (1997-)

Mr. K.R Harvey (1998-)

Mr. J.G. Davidson (2000-)

Mr. D.W. Brettell (2002-)

Mr. D.R. Pollock (2005-2010)

Mr. P.W. Beale (2007-)

Mr. R.J. Boyle (2007-)

Mr. B. Leonard (2015-)

Mrs L. Palmer (2015-)

Mr. W. Goodman (2016-2017)

Mr. A. Bacic (2017-)

Mr. K. Murphy (2017-)

Mr. E. Bennett (2018 -)

Mr. R. McGugan (2018 -)



^{*}The first year listed indicates the year Life Membership was awarded, the reference to a second year indicates the year the life member passed away.

Hall Of Fame



2011

Alistair Ramsay MBE OAM **Bob Elphinston OAM Bruce Flick** Charlie Ammit (dec) Dr Adrian Hurley — Legend 2017 Dr. Adrian Hurley OAM Dr. John Raschke OAM (dec) Eric Callaway (dec) George Thompson (dec) Jack Small (dec) John Gardiner (dec) John Martin Karen Dalton **Keith Fenton (dec)** Ken Finch Lauren Jackson Les Gough **Lorraine Landon OAM** Maree Jackson Merv Emms (dec) Mervyn Moy Michael Wrublewski OAM (dec) Nancy Hill Pamela Willmette OAM (dec) Robbie Cadee Robert Staunton OAM (dec) Sid Taylor AM (dec)

2013

Brad Dalton
Colin Dewhurst Sr (dec)
Evan Bennett
Gordon McLeod
Harry Burgess (dec)
Ken Cole
Ken Harvey
Melva Hancock (nee Saunders)
Roger Shiels
Terry Charlton
Troy Sachs
Vickie Croucher

2015

Denis Kibble
Ken Clifford (dec)
Liesl Tesch
Matthew Nielsen
Peter Yeend (dec)
Ray Rosbrook (dec)
Robert McGugan
Ron Luke (dec)
Ross Graham
Tom York OAM
Wendy Laidlaw

2017

Annie La Fleur
Bruce Leonard
Debbie Cadee
Gordon Young (dec)
lan Davies (dec)
Lisa Edmonds
Patrick Hunt
Paul Beale
Terese Kennedy
Tom Penrose (dec)

LEGEND

2013 Alistar Ramsey, MBE OAM 2015 Dr. John Raschke, OAM (dec) 2017 Dr. Adrian Hurley OAM



Trish Fallon

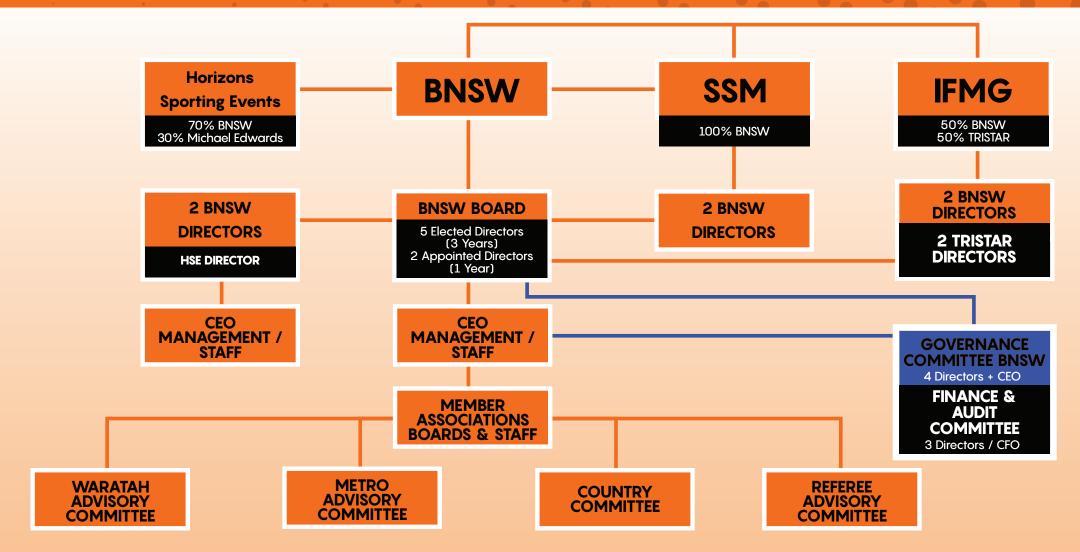
Roadmap To Success



We yield a better sport	Facilities	Identify Facility ShortagesFacilities Strategy / Financial Model For ProjectsSupport Existing Projects
We get the right critical tasks right	Participation	 Broaden Basketball community Inclusive Geographic focus in areas with little or no presence Membership models
	Awareness	 Sport of choice Improved marketing coverage Online Community - cohesive uniform strategy - tailored for each audience Strong presence with government and other sports
	Competitions	 High standard but accesible to all Understand and develop paths to participation Understand obstacles to participation at all levels / review format regularly Financially viable with identified benefits
	Elite pathways	 Broaden development programs Improved visibility of development programs Improved development of coaches and referees Encourage excellence through talent development (sport & administration)
We build up from good leadership	Culture / Inclusion	 Acknowledgement and recognition Monitor and review progress and communicate Value all of the basketball community Focus on building sport around community anchored with charity of choice
	Leadership	 Clear strategic intent and open communication Financial stability & sustainability with strong financial management Business design and organisational design Strong governance & best practice

Governance Structure





Chairman Report



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BOB ELPHINSTON OAM

I am pleased to submit this report, my fourth since returning to BNSW as your Chairman, on behalf of the BNSW Board of Directors

2018 for NSW Basketball can be summarised as "continuing progress in rebuilding and refocusing the sport", better connecting with our 82 Member Associations, dynamic leadership from our CEO Maria Nordstrom in her second year in the role backed by a small but competent, loyal and enthusiastic staff, significantly enhanced credibility with the NSW Sporting organisations, Government and the commercial sector and positive progress in financial stability and governance.

Our Financial Report for 2018 shows all except one of our group entities were profitable. This is good news and most helpful in our continuing efforts to further develop the sport.

Whilst Bathurst Stadium presented some operational and financial challenges, we have very confidently forecast a turn around in this result in 2019.

Through our Stadium Management arm, SSM, it was important for the sport to survive in Bathurst, hence our CEO and staff worked strenuously with our basketball volunteers and Council in Bathurst to ensure the Indoor Stadium remained available for basketball to be the major tenant.

The 2017 Strategic Plan continues to be the "blueprint" for the Board and Staff with the key focus being on —

a. Growth in playing numbers across the State with particular emphasis on the rapidly growing population areas of Western Sydney; Leadership in "Diversity" programmes to encompass a wider range of community needs and interests in basketball:

b. Playing facilities — critical for the growth of the game in all areas of NSW, with very positive relationships with Government at Local and State level, including unprecedented 2019 Election Commitments at the State and Federal level specifically towards basketball. The role of BNSW Subsidiary, Stadium Sports Management (SSM), is an important asset in ensuring indoor facilities are available for basketball highlighted by major efforts in 2018 to ensure Bathurst Indoor Centre remains available for basketball together with ongoing operations in Minto and Coffs Harbour;

- c. State Government relationships have been dramatically improved with the formation of a NSW Parliamentary Basketball Committee, involving 15 State Government members chaired by Alistair Henskens (MP Kuringai) with Paralympian Gold Medallist Liesl Tesch (MP Central Coast) as Deputy Chair;
- d. Governance standards are rigidly enforced, nothing less is acceptable to us, nor Sport Australia and the NSW Office of Sport. To ensure Board Members have appropriate credentials to best lead our sport, we established a Nominations Committee to review all nominations. This Committee is chaired by former Illawarra President, Peter Brettell together with independent Glen Unicomb and Board member, Gina McClement. This Committee will play an important role in all future AGMs and Board appointments;

e. Member support remains a key focus for the CEO and staff with many "road tours " to Country centres; increased role for the Metropolitan Advisory Committee chaired by the highly experienced Steve Burke (GM Hills Basketball); improved roles of the Business Development Officers (BDOs); the ongoing support for the BA National Registration System and its grassroots support to all

our member Associations; staging of the very successful Annual Conference in Port Macquarie. The formation of West Sydney Wolves Association covers an important area of Sydney led by the effervescent Ronnie Khalil and with the direct support to restructure Blacktown basketball will mean a healthy increase in playing numbers in Western Sydney.

Chairman Report



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CONTINUED FROM LAST PAGE

f. Under the leadership of Anthony Foy (Chair), John Martin (Secretary) and Richard Boyle (Treasurer), the BNSW Country Committee has worked hard in partnership with the CEO and Staff to continue to grow and support basketball across the vast country areas of NSW. Our thanks to Anthony, who stepped down from his role during 2018, for this excellent leadership, now succeeded by Paul Beale, who continues to provide an outstanding contribution to basketball in NSW.

The seven member BNSW Board has met monthly during 2018 and performed their duties and responsibilities in a very professional manner. I am indebted to their support throughout my term as Chairman.

In submitting my resignation as your Chairman, I was very conscious of the need to continue to bring forward new and highly skilled individuals that could help transition our sport to higher levels of governance, commercialism and growth in order to be competitive in the expanding "community sports market" of NSW.

I am particularly pleased that the Board has appointed Ms Jennifer Dean as BNSW Chair effective 1st January, 2019. Jenny is a passionate basketball person working in a highly professional business entity and becomes the first female President/Chair of BNSW in its 85-year history. Jenny will seek re-election to the Board at the 2019 AGM. Fellow board directors David Brettell, Bob McGugan, Lauretta Claus and Paul Beale have each made significant contributions to BNSW during their respective terms and are to be thanked for their unselfish and committed roles they have played as a Director.

Thanks are due to Ms Amanda Truong, Finance Director, who retired in September for family reasons and a big welcome to Darryl Connolly, who replaced Amanda after the nominations committee reviewed all applicants from public adverts and made its recommendation to the board

Welcome to Gina McClement who joined the board, following my resignation.

Special thanks to Tom Moore, Life Member and Company Secretary, who retired at 31.12.2018 from his long and highly valued role with BNSW. Tom will continue to assist BNSW in a role as historian.

I am grateful to you, the, members for giving me the opportunity to be your Chairman for the past four years. I will continue to support our sport wherever I am needed.







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MARIA NORDSTROM

A State Sporting Association is an interesting "beast". By many considered a regulator, slow moving and bureaucratic. But to keep sport moving and prosper we are learning to be more agile and freethinking. With the changes established by our board and

staff in 2017, our focus is to build and create a more sustainable and innovative sport of the future. To do this we knew we needed to change the view and form closer and lasting relationships with our member associations and stakeholders creating a more collaborative culture and re-building our sport to future proof it for years to come. I would be lying if I said I thought it would be easy and do still question if that is possible in the true sense of the word with no change in the funding model. Nonetheless we will keep working towards our goal and path to achieve a more united, agile and growing sport and two years into our journey we are more hopeful and we can see the glimmer of change growing in a number of areas around the state.

2018 formed the second year of our strategic plan and while our first year was focused on re-building relationships, establishing our plan, restructure of our business, establishing a performance structure and build processes and procedures for the business. Our second year's focus was to build capacity, identify weaknesses and start providing solutions and solve them and continue unifying Basketball in NSW.

The challenges in changing cultures are many and especially in sport where we have a volunteer based system and people come and go based on mostly their children's participation and their own good will to give back and be involved. The volunteers who give their time for a long time or a lifetime tend to over time get set in the their ways not because they are stubborn or know it all. It is more about being on your own or in a small group with limited information and time. When time is precious we all tend to stick to what you know "works". Based on this knowledge, we have focused our work on creating solutions that will assist in addressing these issues, guidance and support in how to run a Basketball Association while being time poor, assist in improving governance, provide strong development programs for athletes, officials and coaches across the whole state, support in accessing money/grants to programs to build our sport on and off the court, while we have been focused on building the profile of our sport to have greater access to our political system (Local, State and Federal) for support in building and upgrading our facilities across NSW.

We started a review process of our competitions for implementation in 2020 with the Waratah Advisory Committee and representatives from the regions as well as Sydney. We also ran live streaming of two games per week of our Waratah League Championship Division with the view to further commercialise our league in 2019 and 2020.

Our tradition of Country vs. Metro mentality is anchored in the fear that Country will not have the focus or the resources put on it and that NSW general stands for Newcastle, Sydney and Wollongong. While the greater Sydney area has a greater population, the associations are by enlarge bigger and require a different type and level of support from BNSW. We therefore re-aligned our resources to focus more on building our associations where we previously have had weaknesses or no affiliated associations and put more resources in regional NSW in all areas of sports development. On the flip side we are now grappling with the challenges of having staff on the road driving 45-50,000 km per annum to provide the service we want and need while we manage potential burn-out and maintain a culture conducive to growth while being sustainable.



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We, Thank our sponsors Spalding (Russell Athletics), Carney Sports Marketing, Allied Express and Leap Basketball Foundation for the their support in 2018. We also thank Office of Sport for the strong focus on developing and improving sport and anchoring sport in an underpinning of a healthier life style and mental well being for our children. We also welcome and thank our government for the focus on keeping girls active and promoting improved facilities for both females and for people with disability. Our facilities need to provide an environment, which caters for different people's needs, and we have seen support for this being forthcoming in the last 12 months.

We are very cognisant that without this support we would not be able to do what we do and for that we are very grateful!

I would also like to thank our Tom Moore for dedicating his life to Basketball in this state. Tom has after one year short of 40 years, retired. He will be assisting us with writing the history of Basketball for the next 12 months, which we are very excited about. Tom started with Basketball in 1980 and has seen its rise in the exciting 90's and its decline in NSW over most part of the 2000's. He is steadfast and knows everything about the game but in his humble way he will say he only does his best to make people's life a little bit easier and basketball a little bit better every day. Everyone loves Tom and what he has given to our sport and us cannot be measured in money or time. It can only be measured in his love for his family — the bigger basketball community and us.

UPDATE ON OUR STRATEGIC PILLARS 2018

LEADERSHIP

In 2018 our Finance and Audit committee, which was headed up by Amanda Truong changed. Amanda stepped down in September, due to giving birth to her first child. As we were going to market for a new appointed Director, we decided to move on the decision to establish a Skills Matrix for the Board as well a Nominations Committee. The Nominations committee was formed in the middle of 2018. The committee has three members; one Director and two external people with both corporate and sports knowledge. The Board appointed Jenny Dean as the Board representative and Glenn Unicom and Peter Brettell as the external people. Peter Brettell chairs the committee. The recommendations to establish these came out of an Office Of Sport project in mid 2018 focused on improving State Sporting Organisation's governance.

We went to market to recruit Directors via The Australian Institute of Company Directors (AICD) and Women on Boards (WB). We had an over whelming response and recruited two Directors through the process. Mr. Darryl Connolly and Mrs. Gina McClement. Both Darryl and Gina joined the board with strong backgrounds in banking and corporate marketing/sponsorship respectably.

With the addition of the two highly qualified directors, Bob Elphinston decided to step down at the end of the December to provide an opportunity for Gina to join the Board. I am forever grateful for having had the opportunity to work with Bob Elphinston over the last two years which I will miss. Bob's wealth of experience and willingness to think laterally and drive outcomes and solutions made the two years very enjoyable.

Our committees continued their work in 2018, the Governance Committee (chaired by Bob Elphinston with David Brettell, Bob McGugan, Jenny Dean and Maria Nordstrom) focused on learning from the Office of Sport governance project recommendations. This included the skills matrix and nominations committee as well as establishing a Risk framework. The risk working group with Jenny Dean, Gina Clement, Darryl Connoley and Maria Nordstrom established the framework and initial working document in December 2018. This will be further developed in 2019.

As mentioned earlier Tom Moore retired and as he was our Company Secretary we went to market to recruit for a new Company Secretary in October. We decided to recruit a professionally trained CS through AICD and Women on Boards. The CS role is a volunteer role with no honorarium. The number of applicants and the level of qualifications of the applicants we received were again overwhelming. Through the interview process we found Anna Wyke. Anna joined our Board meeting in February 2019 after the successful selection process in 2018.



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At the AGM on 19th May 2018 we committed to our members to go to market for a new Auditor. We started the process in August 2018 and after the search, interviewed a short list of three firms. The successful firm selected was Pitcher Partners. Pitcher Partners is a national second tier Financial Services firm with a large audit services division. This can in the future provide scope to expand in to other financial services such as association audit services. Pitcher Partners contract is for 3 years.

Internally, we focused on further developing our operational plan and jointly developed our objectives and targets for all members of our organisation. The staff was accountable to delivering sport development to coverage plans for coach and official's development as well as athlete development to ensure we provided more development opportunities across NSW. In fact as part of our road shows we communicated Sports Development as in coach, athlete and officials development were to be a considered a given and we encourage our association to go through the health checks considering three other barriers to growth. All operational plans and objectives were now included in the monthly and quarterly reviews for our staff. Our Townhall meetings continued and moved to a bi-monthly schedule. Our cadence for the leadership team changed and moved to monthly deep-dives for each business unit and weekly finance meetings. Our collections process improved and with a KPI of 30 days finished at 22 days at the end of the year from 78 days the year prior.

INCLUSION

Our operational plan for 2018 included Walking Basketball, female participation programs and inclusion programs for indigenous athletes and kids with disabilities. We also moved towards establishing Inclusion Hubs.

In 2018 we reached an agreement with LEAP Basketball to start Dream Hoops. In its first re-iteration Dream Hoops is grants program for kids with a great talent and BIG DREAMS but limited means to turn that in to reality. Dream Hoops is providing a funding pool of \$200,000 for kids to apply for in four rounds over two years. Round 1 of Dream Hoops opened in December 2018 and was open until 8 th of February 2019. Our plan is to launch a fundraising platform for Dream Hoops in October 2019 to provide more funding in to the program and extend it beyond the agreed two years with LEAP Basketball Foundation. We would like to officially thank Steve Atkins for his passion and support for our kids and for his commitment to basketball as a sport.

HIGH-PERFORMANCE

Our team restructure in High Performance is now completed. We hired a very experienced High Performance Manager in Brett Coxsedge, who rejoined us in September and added a support staff for the team in October with Antonio Rosina moving from competitions in to High Performance. Earlier in the year we had added an additional coaching resources in Curtis Sardi for country.

The team now has a General Manager, two High Performance Coaches, one coach development /education resource and one support personal. The team looks after all Talent ID processes across the state and run all High Performance programs, Talented Athlete Program, Developing Athlete Program, State High Performance Programs and the athletes selected for the National High Performance Program. The programs added in late 2018 were the Country Committee programs such as Country Development Tour, ACJBC, CDP and skills days and the annual Jamboree. These programs are now organised and run by BNSW High Performance supported by a steering committee that includes a BNSW Director, Country committee representation, BNSW (CEO, CFO and GMs from the relevant areas). The steering Committee meets once per quarter. Each event will further have a country representative supporting the High Performance team from the country committee. This work will be further fleshed out in 2019.





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COMPETITIONS / OFFICIALS DEVELOPMENT AND MEMBER PROTECTION

Our competitions grew in 2018 both in the number of teams and the quality of competitions. We live streamed two games per week in the Spalding Waratah League Championship Division in a partnership with LIGR and Luke McCoy. We added resources in Member Protection with David Watts joining us to manage required investigations in-house supporting Debbie Keirs in managing the increase in case load we have seen in the last 18 months. Our officials training expanded with a clear annual coverage plan for the whole state for all levels of refereeing and scoretable courses. Someone stated to me last year- we need quality not only quantity in delivering our courses. Now this is very true.

However I will say this. We need to encourage our kids to become referees and as anything the referee pathway is a journey and as the pyramid narrows so do the opportunities and the programs get more targeted and a few rise to the top.

At the early stages of development we need to encourage as many kids and adults as possible to participate in the programs. All programs are run and provided by very experienced instructors with curriculum both on and off the court. Help us grow our sport by becoming a referee or train to be a score table official today.

PARTICIPATION / COMMUNITY GROWTH

The operational plan for participation were focused on association health checks, association growth plans aligned to Basketball's Strategic plan, growing Aussie Hoops and growing Sporting Schools as our entry portal in to Basketball. Our roadshows continued across the state with both myself and the team meeting, sharing, gaining feedback and continued to build a platform for collaboration. We together implemented and rolled out The Basketball Network, we ran our 2nd association conference and again we ran our annual awards in conjunction with a WNBL/NBL double header at Qudos Bank Arena.

In our key metrics we have seen following changes in the last 12 months (24 months in brackets).

- Membership growth 10.6% to 60,786 members (12.7% in 24 months)*
- Participation growth 70.5% to 136,952 participants (92.87% over 24 months)
- \bullet Aussie Hoops growth 12% to 5,439 (29.5% over 24 months)
- Sporting Schools growth 131% to 29,500 participants (160% over 24 months)
- # schools with sporting schools programs growth 10% to 282 schools (14% over 24 months).

*The data for 2018 is now "clean". All duplicates and triplicates have been removed and a monthly process in place for 2019 onwards to ensure its integrity is maintained. With this in mind, the growth in 2017 and 2018 is higher than shown. We have chosen to present the numbers as is with the 2018 year the baseline for member data reporting moving forward.

In 2018 we completed the work in Bathurst (a two year project to finalise five years of challenging governance issues and financial debt), the Bathurst Basketball Council was formed. We would like to thank the local community and Bathurst Basketball Council. We also de-coupled Blacktown with Wheelchairs Sports and established the Blacktown City Basketball Council with Blacktown West Storm, four local basketball clubs, BNSW and Blacktown City Council. This allowed us to re-start basketball in Blacktown with the support of the local community and Blacktown City Council. We would like to thank Stephen Bali MP and his team in Sport and Recreation especially Matthew O'Connor and Katrina Boulet for their active support and involvement in the developing the program and the model. We also want to thank Jim O'Brien for supporting basketball in Blacktown over the last 7 years and wish him all the best in his well-deserved retirement.



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West Sydney Wolves officially commenced their work as a basketball association in May 2018 in Parramatta/Auburn, Canada Bay, Burwood and Strathfield. Our focus will be to continue to work with WSW in getting them established over the next coming years.

The Wolves have been operating out of PCYC in Auburn and we thank Dominic Teakle at PCYC for enabling this to occur. WSW have in their first seven months grown to have over 450 members and growing steadily every month with local competitions running at Auburn and skills programs including Aussie Hoops running in Auburn and Five Dock. We will in 2019 shift our focus to Fairfield and Liverpool as well as to continue working on shared services models to improve and simplify goverance across the state. In October 2018 we received a grant from the government to build a governance portal for our associations simplifying the management of an association and its relevant governance. The new portal will be operational in Q3 of 2019.

In the partnership realm we formed a partnership with the PCYC. The partnership included agreed court fees; the running of basketball in parts of NSW where we do not had any basketball activity. The MOU also includes basketball's participation in Nations of Origin with 3x3 during Reconciliation Week. The MOU is currently under review and we will communicate outcomes from the review by May 2019.

Our largest Project in 2018 was the roll out of the Basketball Network. We rolled out the new system to all our associations with a cut over to the new system on the 1st of January, 2018. I want to take the opportunity to THANK all our association administrators and the BNSW/BA/STG team who made this happen through the largest piece of work undertaken in two eight week windows in our sport and state's history. Rolling out and implementing new systems takes years and the fact that we managed the first two phases of training and association level implementation in the period we did is a testament to the people, plan and collaborative approach taken by all to make it happen. A special THANK you to Geoff Tripp and Amy Clarke for their dedication. Without you this sport would not be what it is today.

Health Checks (Link accessible via our website) Growth plans (Link accessible via our website)

AWARENESS

Our marketing team was strengthened with Jaylee Ismay bringing a wealth of knowledge to the team. Our social media platforms grew in followers and likes to over 25,000 across Facebook, Instagram and Twitter. Our marketing and communication focused more on imagery and video and better marketing segmentation with more user and grassroots stories coupled to high performance articles and updates. In July 2018 we ran a high performance event with Patty Mills powered by Under Armour. The surprise event was a major hit with our community, especially our parents.

FACILITIES/ INFRASTRUCTURE

In facilities and infrastructure we invested in a new resource in 2017 with Jeremy Purden who in 2018 also took on the responsibility of Sport Stadium Management, IT and the Head Office building maintenance. His first year was primarily focused on facilities and SSM. SSM needed to be brought it in to the fold by establishing much needed processes and procedures to the business. This required a re-structure, which was established with the final steps to be implemented in 2019. We added Bathurst Stadium to the portfolio on the 1st of January, 2018 and this required significant resourcing in the early part of the year to bring it up to a state were we could open for business in February. We also worked with government to establish infrastructure plans across NSW. This was a large collaborative project with all NSW councils, State Government, SSOs and local sporting bodies. The large body of work is meant to be released after the election. Please read the infrastructure overview for more information about successful projects in Infrastructure in 2018.

Game changing projects — we worked on one major project in 2018 and this will continue in to 2019/2020.

In closing I want to THANK our parents who tirelessly support your kids playing and following their passion for basketball and who volunteer in our sport. You are our unsung heroes and without you, we can't do what we do or grow in to what we want to become! See you in 2019 around a basketball stadium!



Infrastructure/Facilities



JEREMY PURDEN

GOVERNMENT INVESTMENT IN 2018

In 2018 the New South Wales Government bedded down its grass roots sporting grants program via the NSW Office of Sport. While there were 9 separate programs, three programs had application categories that related to sporting infrastructure (built assets).

They were:

- Sport Grant Development Program (\$50,000 per applicant)
- Local Sport Grant Program (\$50,000 per electorate)
- Regional Sports Infrastructure Fund (RSIF) (\$100,000,000)
- Greater Sydney Sports Facility Fund (\$100,000,000 over 3 years)

Additional grants were available from NSW Office of Responsible Gambling (\$12.5m) and

the Federal Government Stronger Communities Programme (\$150,000 per electorate).

New South Wales Basketball Associations, Clubs and Council facilities have benefited from these grants in some way by either providing a direct grant or helping local Council's spread their sports and recreation finances a little further.

Infrastructure efforts have delivered the following results for NSW;

- Value of funded projects \$72,500,000
- Project funding for 28 new courts in 6 locations
- Improvements and upgrade of 20+ courts
- Letters of Support for Proposed Projects value 208,000,000 (from an interest register of \$566m)

Looking ahead to 2020, with two elections in the first half of 2019 the funding landscape has

been obscure and slow, however we expect to see a surge in activity in the second half of 2019 as new government's resolve funding priorities in an environment where budgets are healthier than prior years.

FACILITIES INVENTORY AND STATE FACILITIES STRATEGY

We continue to work with the NSW Government, Office of Sport and LGAs to help them develop their Infrastructure Strategies and Plans. When these are complete the State Government will be better positioned to target and invest in indoor sports infrastructure in areas of need and population growth.

One of the key initiatives is for BNSW to work with the State Government to develop a

Centre of Participation and Excellence. Such a project is intended to deliver not only a built asset(s), but the developmental pathways for people of all ages, abilities and backgrounds.

SPORTS STADIUM MANAGEMENT (SSM)

In the middle of 2018 we re-organised the part of BNSW that managed SSM, to give greater focus to this important part of the business. The key changes were to:

- Assign a dedicated manager to oversee SSM and Infrastructure and built asset projects
- More clearly identify Income and Outgoings
- Stabilise the newly acquired stadium Bathurst and work with Council to develop a long term relationship

The result was a difficult year for SSM financially but an improved approach to management. In 2019 we expect to see a return to a small profit that will act as a springboard for a further improved profit in 2020. It must however be remembered that profit is not the key motivation. Our access to stadiums, North, South and West of Sydney, helps BNSW retain a level of 'influence' over basketball activities in these areas where we may have lost access to those venues to other sports.

Community Growth & Marketing



GEOFF TRIPP GM

ASSOCIATION DEVELOPMENT

As stated in our strategic plan our aim is to provide our members with the necessary tools, knowledge and expertise to help grow the game of basketball within their community making basketball "everyone's game".

Results are showing that we have started to arrest the decline in both the number of registered members and recognised participants, with a year-on-year increase and we are confident that we are on track for the 2020 target being achieved.

In May we welcomed the West Sydney Wolves Basketball Association, our newest metropolitan association who will assist our coverage plan in servicing the local government areas in Cumberland, Parramatta, Strathfield, Burwood and Canada Bay.

In late 2018, Basketball NSW in working with the respective councils of Bathurst and Blacktown City launched both the Bathurst Basketball Council and Blacktown City Basketball Councils. Basketball NSW plays a leadership role with both these basketball councils as a means to ensure that the existing programs in place continue, whist we work towards establishing new community based not-for-profitorganisations.

Whilst the number of associations registering members with Basketball NSW stays the same, we have engaged with a number of different regional NSW community groups and PCYC NSW to assist us in establishing basketball in areas where we have seen little or no activity over the last few years. We hope that these discussions will continue to grow momentum so that new basketball associations will be formed in the near future.

As part of our Community Growth Operation Plan we conducted 10 Country Roadshows, these events were used as an opportunity to provide a mid-year review on how we are tracking against the Strategic Plan.

Most Country Associations completed their Association Health Checks, where the associations Boards/ Committee self-assessed the associations performance in the areas of governance, financial management, conduct of domestic basketball competitions, development programs, facilities and building community relationships.

Following the outcomes of the association health checks, the top three areas that identified as assistance required, were in;

- 1. Governance
- 2. Financial Management
- 3. Marketing

In addressing the first area identified as "Governance", Basketball NSW has been successful in securing a grant and is developing a new online tool that will assist our associations on all matters relating to governance and to help associations in establishing good governance principals.

In addressing the second area identified as "Finance", Basketball NSW has provided associations with simplified financial templates. Some associations have also opted into Xero, where Basketball NSW has set-up their list of charted accounts and assist associations in training and monthly reporting.

In addressing third area identified has been parked until we are advised on the direction Basketball Australia Marketing Project. We introduced simplified Association Membership Agreements, a document that sets out their strategic development plan and how Basketball NSW will assist the association in achieving growth. The Membership Agreements are intended to be a living document, and will be reviewed annually between both the association and Basketball NSW.

In Metro we conducted both Metropolitan Advisory Committee Meetings (MAC) and Metropolitan Forums. The MAC's purpose is to work with Basketball NSW to enable and collaborate to grow the sport in the greater metropolitan area.

Representatives (GM's and Boards) from the Metropolitan associations will participate and actively work on projects that will support the growth in participation and the building of indoor facilities for basketball, the six project based activities identified are:

- 1. Communication model and strategy
- 2. Sporting Schools conversion strategy
- 3. Grant writing
- 4. Fundraising
- 5. Sponsorship
- 6. Collaboration to align key policies and procedures.

Metropolitan associations will also undergo Association Health Checks and Membership Agreements with the goal that these are all completed and implemented by 2020.

Community Growth & Marketing



THE BASKETBALL NETWORK

To ensure we continue to meet the growing needs of our customers and provide access to the latest sports management technology available, Basketball NSW announced mid 2017 that we were migrating to The Basketball Network (TBN), the sports national registration system, which is powered by SportsTG.

The transition to TBN was seamless with all associations operational on the 1st of January 2018. Moving to a new platform allows the sport to learn more about its consumers and to improve the overall customer online experiences.

In 2019 we expect to see a further improvement in customer experience, both in the improvement of efficiencies for our administrators and the time it takes participants to renew their annual membership fees.

ANNUAL AWARDS

Almost 200 guests gathered at Qudos Bank Arena in November, as we celebrated both the on and off-court achievements of our athletes, coaches, teams, technical officials, administrators and volunteers in 2018.

For the second year we held our event as a part of the overall festival of basketball which consisted of a 3x3 event in Sydney Olympic Park and the Sydney Kings and Sydney Uni Flames Double Header.

Please see page 31 of this report for a full list of reward recipients.

ACTIVE KIDS

\$100 for every child to play sport!

A key initiative of the 2017-18 budget to support the NSW Governments priority to reduce overweight and obesity rates of children by five per cent over ten years.

Basketball associations across the State were part of the overall 9000+ providers in NSW, from the 31st of January participants were able to redeem their vouchers online in real-time as part of The Basketball Network, thanks to the work done by the NSW Office of Sport, Services NSW and Sports TG.

Key Stats for basketball

- 16,600+ vouchers were redeemed of the overall 498,554
- 73.1% of vouchers redeemed were in the metropolitan area
- 69% of vouchers redeemed were for boys
- 12-15 were the most popular ages

SPORTING SCHOOLS

Sporting Schools is a \$200 million Australian Government initiative designed to help schools to increase children's participation in sport, targeted at both primary schools and year's 7 and 8, basketball is one of the 30 sports that schools can choose from.

It is pleasing to see the large number of associations right across the State supporting the Sporting Schools Program, since Sporting Schools inception we have continued to see year-on-year growth in both the number of schools choosing basketball and the number of participants going through Sporting Schools/Aussie Hoops programs.

Key Stats for basketball

- 56 associations delivered Sporting Schools programs
- 282 programs were delivered in schools
- 29,500 participants



Community Growth & Marketing



INCLUSION

We are gathering traction in the inclusion space, over the past 12 months we have been engaging with organisations and groups within the community to gain a greater understanding of what people want and need.

We were recipients of a Family and Community Services grant, enabling us to grow the Walking Basketball program. The funding will support as associations as endorsed providers in running programs.

With thanks to the Australian Paralympic Committee and as part of the legacy from the Invictus Games, Basketball NSW took delivery of 10 game wheelchairs. These chairs will assist Basketball NSW in promoting awareness of wheelchair basketball in conjunction with both Wheelchair Sports NSW and NSWIS.

We partnered with PCYC NSW, to introduce 3x3 basketball to their Nations of Origin, the tournament consisted of both U14's & U16's boys and girls events. We would like to say a massive thank you to Newcastle Basketball who also supported the event.

We supported Sport NSW in their Activate Inclusion Sport Days, aimed at students aged 5–18 with mental health, learning difficulties, physical, intellectual and sensory disabilities. Through these Inclusion Sport Days, basketball continues to be a popular sport with the students. The next phase is to link these students with basketball associations/programs within their local area.

I am a Girl. I Can Do Anything! Workshops were held at a number of associations around NSW, the aim of these sessions is to introduce positive self-image, self-respect and to help break the barriers of young girls reaching out to older role models within their association. In 2019 we will be looking to launch a range of merchandise and to conduct workshops in conjunction with the Sydney Uni Flames.

Lastly, we have established a MOU with Special Olympic Australia with the focus to grow the opportunities currently available to participants with an intellectual disability whilst also promoting the high-performance pathway. There are 14 clubs across NSW, 88 schools with 6300 students who have been identified with students with special needs, there is huge potential for growth by linking this with the Sporting Schools program.



MARKETING & COMMUNICATIONS

In line with the increase the number of registered members and recognised participants, our combined online social audience continues to grow with 177,000 users consuming our content in 2018.

Instagram is clearly the fasting growing digital platform; the consumption of quality imagery and short videos are always in high-demand.

In February of 2018, we welcomed Jaylee Ismay into the role of Communications and Digital Media which has seen an increase coverage of our athletes and sport as a whole. In 2018 we extended our coverage of our NSW athletes competing in the Australian Junior Championships as well as live-streaming a number of matches during the back end of Spalding Waratah League Championship as well as an increased live-stream coverage during our finals weekend.

Our increased coverage on NSW teams competing in Australian Championships, Spalding Waratah League, Junior Finals, Country Events and Development Tours certainly proving to be very popular with our fans and the wider basketball community.



Officials and Competition Report



DEBBIE KEIRS GM

MEMBER PROTECTION AND DISCIPLINARY TRIBUNALS

This is an area that Basketball NSW has been very pro-active in 2018 with not only our risk management but also our procedures and education in line with legislation. In fact, BNSW had adopted all the relevant requirements prior to them becoming mandatory.

Basketball NSW has undertaken to employ additional staff to manage the areas of Investigations, Member Protection and Disciplinary Tribunals.

This allows a variety of investigations to be undertaken in-house at minimal cost to Basketball NSW and its members.

MANDATORY REPORTING

Basketball NSW is now a mandatory reporter under the Ombudsman's Act due to the fact that BNSW holds basketball camps of two nights duration or longer, and therefore falls within the definition of a Non-Government Organisation (NGO) within the Act. All domestic associations have been advised of this requirement and have been sent emailed copies of the Mandatory Reporting guidelines and updates, as well as the updated legislative requirements under the NSW Crimes Act and the Working With Children legislation.

PROCESSES AND RECORD KEEPING

Over the preceding ten months BNSW has overhauled and simplified all of the record keeping and investigation processes in order to make matters more streamlined and easier to locate when required by relevant parties or authorities. More than 90% of complaints and investigations are completed within seven working days, and the more complex matters are typically finalised within 30 days, however are sometimes subject to any other reporting authorities time lines. The WWC database is updated weekly with all relevant clearance dates and details of each volunteer and staff member within this organisation.

MPIO TRAINING

The NSW Office of Sport has granted permission at the end of 2018 for both Debbie Keirs and David Watts to present Member Protection Information Officer courses to BNSW members and potentially to the members of other sporting organisations. BNSW is one of only two sports in NSW to be given this permission. There are plans to undertake MPIO courses in Northern, Eastern, Western and Southern regions depending on numbers in 2019.

TRIBUNALS

There has been a move to conducting more Administrative Tribunals where possible so as to reduce the costs associated with staff staying back each week and the cost of providing meals to Tribunal members. There has also been a shift to imposing small monetary fines (where appropriate) in lieu of suspensions which allows individual participants to be punished without their team also being punished due to their absence on the court during the season.

COMPETITIONS

In 2018 there was a change to the Country Junior League structure. All teams that normally participated in CPL, returned to their own regional league and then progressed to Country Championship League (CCL). The top four teams from each age group from the CCL then progressed to Junior State Championships. Even with this change there was an increase of eight teams across the country leagues. For Metro there was an increase of four teams. For the Spalding Waratah Senior League, there was a slight decrease in overall team numbers. As of the nomination process in late November this number is expected to increase for 2019.

	2017	2018	Difference
Country	296	304	+8
Metro	202	206	
Seniors	89	85	

In 2018 a change in the way associations tender to host Senior Finals occurred. The process is now done a year in advance. Meaning the 2019 finals host was selected and announced at the 2018 Waratah Senior League finals. The 2018 and 2019 host were both presented with NSW Spalding basketball cases with inscribed plaques. Moving to 2020, finals will be split over 2 weekends, so 2 associations will be selected to host.

Officials and Competition Report



In 2018 the format of the Metro competition was reviewed by all participating Associations. Overall Associations were happy to continue with the current format and By-Laws which was then locked in for the next 2 years (2019 and 2020)

GOALS

Competitions will focus on the following things over the next two years:

- Reviewing all junior leagues to determine the best possible competition structure is in place.
- Setting a calendar for two years.
- Holding Hustle 3x3 events, then reviewing moving forward.
- To continue to offer the option of more divisions in Waratah Senior League (subject to numbers).
 This was done in 2018, however not enough associations took up the opportunity to put teams in these extra divisions.

OFFICIALS DEVELOPMENT

In 2018 we had some changes in the way we approached education and development of our officials in NSW. We set out a coverage plan to ensure we were seen all over the state.

BNSW implemented a new Referee Instructor curriculum for all of the referee instructors and rolled this out across the state. At the 2018 Senior League Finals we ran the new State Referee Instructor course and we have now made this an annual course at Senior League Finals weekend.

In 2018 we also had a score table workshop here at BNSW HQ for all score table officials to attend to go over the new rule changes for 2018 season and also as a refresh of what was expected for the upcoming season. We had a large number of attendees to the meeting which was great to see. We also have had Level 2 and Level 3 score table courses run in 2018 attended by a large number of people.

In 2018 we had Statistician courses run here at BNSW HQ and other locations to educate and up skill our officials. We had new people come on board to do Stats in 2018 which was great to see. We also had a FIBA Stats workshop run to renew Statistician Licences for FIBA and to up skill new Statisticians to be able to apply for the NBL Technical officials' panel.

We focused on using the Basketball Australia Online referee curriculum and utilising "Train the Trainer" by having people available for BNSW be able to teach them to use the curriculum to continue the education after we had been to their association. BNSW also completed visits to associations to do on court development as well as run workshops.

Total Number of participants that attended courses run by BNSW staff in 2018 was approximately 750, with many more attending workshops and education sessions.

In 2019 we will be looking towards running more of the higher-level courses, Intermediate and Advanced.

BNSW SUCCESSES

2018 was another successful year for our officials both locally and nationally. We had many of our officials attend Australian Junior Championships, not only referees but also score table and Statisticians representing BNSW at the National level. Many officials were awarded Medal games throughout the year.

We had six officials added to the WNBL panel and also three officials added to the National Referee Development Program for the 2018/2019 season.

During 2018 we upgraded numerous officials across all levels including Referees, Score table, Statisticians and Referee Instructors.

BNSW also has had success in having several FIBA Referee Instructors involved and educating in our programs.



High Performance



BRETT COX SEDGE GM

The Basketball NSW Coaching and Development Department underwent some transformations in 2018. I was appointed to the position of General Manager of Coaching and Development (taking over from Nathan Kirwan) and commenced duties in September and we welcomed Antonio Rosina who moved from our Competitions department in to High Performance. Earlier in the year we also added an additional coaching resources in Curtis Sardi in his role as High-Performance Manager for Country.

Some significant changes were made to the structure and operation of BNSW's High Performance Programs (HPP). This included the consolidation of our Metro and Country HPP trials which better streamlined the way we were able to evaluate and select athletes for our State Performance Program (SPP) and Developing Athlete Program (DAP), and our State and Development touring groups.

COACH EDUCATION AND COACH DEVELOPMENT

Activities in Coach Education and Coach Development were abundant in 2018. Major milestones included:

- 32 Coaching courses being conducted, with a total of 446 coaches accredited
- 26 Coaching clinics being conducted, with a total of 884 coaches in attendance

An array of highly qualified coaches presented in clinics. These included:

- Justin Schueller (Assistant Coach with Melbourne United — NBL team)
- Nelson Isley (FIBA Coach Educator)
- Patrick Hunt (President of the FIBA WABC)
- Kerry Rupp (Oregon State University Associate Head Coach)
- Irving Rolling (NBA Player Development Coach Houston Rockets)
- Jacob Jackomas (U18 NSW Metro Men's Head Coach)
- Peter Lonergan (Basketball Australia Head of High Performance Coach Development and Talent ID)

STATE PERFORMANCE PROGRAM (SPP)

The State Performance Program continues to identify the State's most talented athletes and creates an intensive training environment that will "develop and prepare young basketball athletes to represent NSW" at an Australian Junior Championship.

The 2017/18 SPP consisted of three camps involving both Country and Metro athletes into U16 and U18 age groups. The increase in scholarship holders has allowed more athletes to gain valuable development at the High Performance level, whilst also providing opportunities to exposing coaches to the latest training methods and State/National Style of Play.

DEVELOPING ATHLETE PROGRAM (DAP)

The Developing Athlete Program underpins the SPP. The Program was implemented across the Metro Region (at centralised training centres) and throughout Country via the Regional Academies (who continue to assist regional athletes and coaches).

STATE TEAMS

Mixed results were achieved with our State teams in 2018, with the highlight being our U16 Metro Men winning a bronze medal.





We had a lovely weekend in Port Macquarie and the feedback from the participants at the event was positive about the weekend. People felt that we provided a high-value well-rounded program with expectational guest speakers and a very professionally run event with Tracey Holmes as our Master of Ceremonies for the weekend.

For those who attended a big thank you for taking time away from your families and taking the time to travel to beautiful Port Macquarie. For those who could not make it I have provided a summary of the event including two major announcements, both very exciting for our sport.

Basketball New South Wales would like to also thank our sponsors and partners who participated on the weekend. Thank you to RMA Sport/Aurora Floors for sponsoring the event, CSM and the team at Spalding for your ongoing support. Also, I would like to extend my personal thanks to Port Macquarie Hastings Council for their support and sponsorship.

The State Conference started with a cocktail party on the Friday night which provided everyone to meet and mingle in a relaxed environment including our sponsors, partners, speakers and members. This was an excellent evening for our members to discuss current issues and converse about their associations.

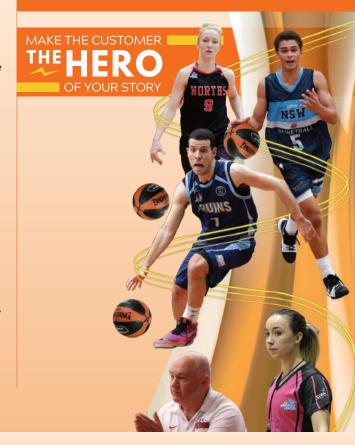
Saturday had a full program starting at 9:00 am with the first session run by Neil Goffett from Newcastle Basketball Association discussing Sporting Schools and Aussie Hoops. Newcastle has been the #1 association in Australia in engaging with the school under the umbrella of Sport Australia's funded Sporting School's program for the past two years. Neil's presentation talked through why Sporting Schools and the key initiatives they have put in place to connect the schools with Newcastle Basketball Association to convert the kids at the end of the program and bring people into the stadium. A few very good ideas and pointers which not only gives Newcastle more fans for home games but also brings new kids to learn to play and mini ball programs.

The next sessions were presented by David Cushway and Jacquline Nguyen from the Office of Sport in the Premier's initiative - Active Kids. David and Jacquie provided an update on the program and provided data on how basketball has been able to engage with adolescents and roll out the program across the state compared to other sports. They also outlined some variations to the program in 2019 and some tips on how to make sure it is successful for our members and associations.

Following the first two sessions of the State Conference we announced our first announcement.

BNSW and Leap Basketball Foundation have partnered to roll out a program for disadvantaged kids across the state. Leap Basketball Foundation has been founded by Steve Atkins. Steve Atkins is a major advocate for our sport and his vision is to have kids from any walk of life playing basketball. The program in its first phase is a grant program for kids who want learn to play or progress in our sport but don't have the means to do so. The grant program began in early 2019 and includes \$200,000 over two years for parents and caretakers to apply for funding from.

Next, we had the pleasure of hearing from Carl Milligan from Pitchers Partners who presented a financial management kit developed for Office of Sport for an association and an overview on good association governance from a financial, risk and management perspective.





At the EGM on the Sunday morning of the State Conference Pitcher Partners were also voted in as BNSW's and all its subsidiary organisations auditors effective immediately.

BNSW went to tender earlier this year as communicated at the AGM on 19th May. Changing or reviewing auditors regularly is considered good governance and even though we were happy with the services provided by CDTL. We felt it pertinent to go back out to market. We offered Tier 2 firms and CDTL to tender for the whole business. This included BNSW and its subsidiaries Sport Stadium Management and Horizons. The selection panel selected three organisations to interview in September. The selections committee used an evaluation table and criteria to compare the candidates. The recommended organisation to move forward with based on the evaluation criteria was Pitcher Partners.

The key benefits of Pitchers Partners are: They are a larger firm and have a large audit team who work in sport as well as other industries. Pitcher Partners also do work for Office of Sport and Sports Australia in non-audit services and can, therefore, provide other services and insight across our business. The recommendation to move forward with Pitcher Partners was passed by the BNSW Board in the October Board Meeting.

Saturday night was punctuation for Basketball in NSW with our 80th Birthday Dinner and a celebration of Bob Elphinston's legacy to our sport. Tracey Holmes interviewed Bob about his basketball journey and highlights of his career.

Our Life Members that were in attendance also contributed and shared their stories about what legacy Bob has given to our sport. It was a very emotional and lovely celebration of Bob's career in Basketball in NSW, FIBA Oceania and Internationally (as FIBA President) and of course, the work he did to secure Sydney's Olympics with the bid team which he headed up and following that as the Head of Sport for the Olympics.

On Sunday, we had a number of topics on the agenda that covered facilities. Facilities is our number one challenge in growing our sport across NSW. In September 2017, BNSW invested in a resource to solely focus on the strategic pillar of infrastructure. Jeremy Purden was employed and has now been with us for 12+ months. The main focus of his role includes supporting associations to build opportunities to expand, refurbish or build new courts and also work closely with government on building infrastructure strategy and work with the other sports to collaborate on shared both indoor and outdoor facilities. I, do in my capacity as CEO work with Jeremy on various projects including the Centre of Excellence project, building relationships and collaboration with government at both local and state level across the state.

In the facilities section, Jeremy provided an overview of BNSW work with both regional and metro facilities, programs, key government initiatives and Sport Stadium Management. The sessions following Jeremy were; Director of Facilities strategy for the government — John Egan. John kindly drove to Port Macquarie to present NSW governments strategy and key projects to support the development of sporting facilities in NSW. John shared his insight on BNSW's facilities strategy, BNSW investment in an infrastructure resource, a partnership with PCYC and Centre of Excellence.

John also shared updated on the regional infrastructure fund, metro sports development fund, Joint use policy for Department of Education sites, Greater Sydney Sports infrastructure masterplan and answered a number of questions from the audience on infrastructure.

Following John's presentation, we had three association presentations sharing how they had achieved stadium extensions and in Geelong's case built a new six court stadium on a shoestring budget in less than a year.





Owen Evans — President of Manly Warringah Basketball Association shared how to build a compelling business case to be able to seek commercial funding.

His presentation took everyone through the financials the bank wants to see and how to secure a commercial loan without extending your cash flow and resources.

Manly Warringah Basketball
Association opened their two court extension at NBISC in 2016.

They are currently working on a business case to further extend the stadium to eight courts.

Steve Burke — General Manager Hills Basketball Association. Hills has seen significant growth over many years and is a stable and very well-run association in Castle Hill. The association is run by Steve Burke and his team and they are kicking many goals in their local community and on the court in Waratah League.

Hills opened their two court extension at their Caterson Reserve Stadium in September 2017 and BNSW held the Waratah League Senior Finals at the venue in August 2018. Steve shared his journey with the association and the stadium extension which was eight years in the making. He also highlighted the business case requirements, pitfalls and importance of building the relationships with the local MP and council. Hills funding model is different to Manly's in that they have a loan with the council. This provides a longer pay off period for the loan. To gain access to the money still requires the business case with the key financials over 3–5 years and projections for the future.

Steve has this year after the successful completion of the stadium, taken over a facility in Dural which has room for expansion and is looking at a large project in another part of Hills Shire District which will open up opportunities for kids to play basketball in their local community in an area where Hills has not had a footprint.

Dean Anglin — General Manager Geelong Basketballl Association (Victoria). Dean started the requirement to build more courts in Geelong in 2012. After several attempts working with the council to seek funding without success. Geelong started looking into a commercial model in late 2016. They sought out warehouses that could be converted to a Basketball facility. After searching for a few months, they found a warehouse which they believed was suitable and after thumbs up by their SEABL team they brought in architects to start the plan. The building was secured on a 10+10 year lease with an option to buy. They gained Development Application approval in early July and commenced building immediately.

The new six court facility was completed and opened on the 4th of November 2017 — a four-month turnaround from the start of the building project! The facility has six full courts, full amenities and car parking, full canteen, offices and a boardroom; The project cost \$1.8m to complete plus the lease cost. The project was commercially funded and required the same financial reports and projections as Steve's and Owen's projects.

Our second announcement for the weekend came with Luke McCoy's session on automated camera solutions and the LIGR smart software for live streaming. Luke's session showcased new technology as well the technology we used across the Waratah League Championship Division in 2018. With the support of CSM our apparel partner, we were able to run a pilot across two games per week with the smart LIGR solution (linked to FIBA live stats) with handheld cameras. We also for the second year in a row live streamed all Waratah League Senior Finals with commentators and LIGR Smart software.

In the session, we announced we have formed a partnership to install permanent sensor cameras on each show court for associations with teams in Waratah League Championship Division for free with LIGR Software. We will work with the associations who have council-run facilities to ensure all cameras are set up in the near future.





Inclusion — Rachel Herrick. Rachel has now been working on inclusion for 18 months. She provided insight on the strategy, government funding and the programs being rolled out across the state. She also shared more details on the Walking Basketball grants program currently being rolled out across the state and the focus on wheelchair basketball in 2019.

Member protection — David Watts. David was hired in mid-2018 to provide proactive support and work in the Member and child protection space. BNSW opted into Mandatory reporting scheme with the Ombudsman's office which works with child protection in 2017. David's appointment provides BNSW with the ability to have a trained investigator in-house and also keep the complaints handling role separated from the investigation. The two trained resources at BNSW are: Debbie Keirs and David Watts. David took everyone through the change in the Crime's Act and direct implications on the Boards and CEO/GMs.

The last two presentations were focused on Fan engagement and how to link grass-roots with fans and elite teams to enable growth.

— COO of the NBL and Jodie Hawkins — GM Sydney Sixers (Big Bash), both gave up their time to come and share their insights and how they form two different perspectives and how they have built the Elite league/teams with fan engagement.

Andy shared NBL's journey over the last three years and the NBL's vision for basketball. NBL has over the last three years brought basketball back on the sports map in Australia and have been able to secure free to air deals and strong commercial support for the league. He also took everyone through the HUSTLE model for 3×3 and why the NBL bought the license from Basketball Australia and with FIBA's blessing built the 3×3 ecosystem — HUSTLE.

Jodie shared the growth and success of Big Bash and how cricket leverages the popularity of Big Bash to re-invigorate grass-roots and junior cricket. Jodie also took part in a panel with Andy, Steve Burke and Neil Goffett in which they fielded questions ranging from how to develop sport and how to make the member/fan the centre of your story.

Again, THANK YOU for everyone's attendance and for having some fun networking at this annual event.



Member Report



Registered Members	Y1 2016 Actuals	Y2 2017 Actuals	Y3 2018 Actuals	2020 Target	Yo Y 2016 - 2017	Yo Y 2017 - 2018	% of 2020 Target
Country	23,307	23,204	24,374	26,200	-0.4%	5.0%	93.0%
Metro	30,592	31,758	36,412	37,500	3.8%	14.7%	97.1%
Totals	53,899	54,962	60,786	63,700	2.0%	10.6%	95.4%
Female Participation	32%	30%	30%	38%	-2%	-1%	
Associations							THE
Registering Members	83	82	82				
Programs Sporting Schools					1 4 4		
Programs	246	257	282	10% YoY			
Participants	11,316	12,748	29,500		12.7%	131.4%	91111 (1991) 92101(1991)
Programs Aussie Hoops							1
Participants	4,200	4,859	5,439	10% YoY	B	asketb	all
Totals	71,000	80,309	136,952	200,000	13.1%	70.5%	68.5%

BNSW Annual Awards 2018



REFEREES OF THE YEAR

CHAMPIONSHIP DIVISION

Shahrad Shafaghi (Hornsby Ku-Ring-gai Basketball Association)

DIVISION ONE

Anthea Jarrett

(Hawkesbury Basketball Association)

YOUTH LEAGUE

Marko Nikolic

(Bankstown Basketball Association)

VOLUNTEERS OF THE YEAR

JUNIOR

AJ Carino, (Hills Basketball Association)

SENIOR

Shaun Dodds, (Hills Basketball Association)

VOLUNTEER TEAM OF THE YEAR

Bronny Stein & Faye Fuda

(Maracthur Basketball Association)

STATE TEAM OF THE YEAR

NSW U16 Metropolitan Men

MOST SUCCESSFUL ASSOCIATION ON COURT

JUNIOR

Hills Basketball Association

SENIOR

Northern Suburbs Basketball Association

ASSOCIATION TEAM OF THE YEAR

JUNIOR

Sydney Comets Div 1 U14 Boys & Illawarra Hawks Div 1 U14 Boys

SENIOR

Newcastle Hunters Championship Men

LONG SERVICE AWARD

Erwin Balsar

(Shoalhaven Basketball Association)

Graeme Reid

(Northern Suburbs Basketball Association)

Jann Partyka

(Hills Basketball Association)

Vicki Dean (Hornsby Ku-ring-gai

Basketball Association)

COACH OF THE YEAR

Chris Ohlback (Central Coast Crusaders)

ADMINISTRATOR OF THE YEAR

PAID

Karen Irwin (Gosford City Basketball Association)

VOLUNTEER

Lee Longford (Narrandera Basketball Association)

ASSOCIATION COACHING PROGRAM OF THE YEAR

City of Sydney Basketball Association

ASSOCIATION REFEREE PROGRAM OF THE YEAR

OVER 2000 MEMBERS

Hills Basketball Association

UNDER 2000 MEMBERS

Illawarra Basketball Association

SCORETABLE OFFICIAL OF THE YEAR

Maddison Thacker (Hornsby Ku-ring-gai Basketball Association)

STATISTICIAN OF THE YEAR

Trish Nicholls
(Hills Basketball Association)



BNSW Annual Awards 2018



PLAYER OF THE YEAR AWARDS

SYDNEY UNI FLAMES — KAREN DALTON METRO JUNIOR FEMALE (UNDER 20 YEARS)



Shyla Heal (Sutherland Sharks Basketball Association)

Shyla is an outstanding young basketball player that has shown through hard work, love for the game and competitive nature, anything is possible. Earlier in the year, Shyla represented NSW Metro at the U18 Australian Junior Championship.

After a great performance, Shyla secured a spot with the U17 Australian Women's team, the Sapphires, where they won the Bronze Medal at the U17 World Championship which resulted in Shyla being selected in the tournament All Star 5. Shyla also led the Sutherland Championship Women team to the Spalding Waratah Championship Grand Final. Lastly, after a successful year, Shyla signed a WNBL contract with Perth Lynx.

SYDNEY KINGS — MATHEW NEILSON METRO JUNIOR (UNDER 20 YEARS)



Biwali Bayles (The City of Sydney Basketball Association)

Attending numerous Australian Development Camps and the prestigious NBA Prospects Camp. He was also the MVP for the U18 Sydney Comets Men's team that finished 1st in both the Metro League and State Champs.

Earlier in the year, he was selected to represent the NSW U18 Metro Men at the 2018 U18 Australian Junior Championships. After a successful Nationals Biwali was one of four Australian athletes to attend the prestigious NIKE All Asia Basketball Camp.

After such a successful year in Basketball Biwali was also presented with a National Performance Program Scholarship that provides specialised individual training for potential future Boomers and Opals.

GORDON MCLEOD NSW COUNTRY JUNIOR MALE (UNDER 20 YEARS)



Will Cranston-Lown (Bathurst Basketball Association)

Will is a dedicated athlete who strives for constant improvement. His hard-working approach has resulted in a very successful year for Will, representing both his state & Country this year.

Will is a Bathurst junior and represented Bathurst in the YLM 2 division and averaged 24.5 pts per game and was a key go to player offensively for the Goldminers.

Will represented NSW at the U20 Australian Junior Championships in Gosford in February as a bottom age athlete, at which he was then selected in the Australian U18 Asia Cup squad. Will was also selected to represent NSW at the National Schoolboys Tournament in Darwin, where he played an integral part of the success of the team, claiming a gold medal.

LAUREN JACKSON NSW COUNTRY JUNIOR FEMALE (UNDER 20 YEARS)



Isabel Palmer (Newcastle Basketball Association)

Isabel is a determined & proud individual whose achievements have reflected her hard work & dedication to her basketball. Isabel is a fantastic role model to all NSW female athletes and a credit to Newcastle Basketball, BNSW & the Centre of Excellence.

We are extremely proud to have her represent us with such honour & pride.

Isy represented NSW Country at the U18 Australian Junior Championships in Geelong in April, where she led the team to a 4th place finish. Following the tournament Isy co — captained (with fellow NSW teammate Shyla Heal), the Australian Sapphires U17 Women's team to a Bronze Medal at the U17 World Championships.

She then went onto be selected for the Australian U18 Asia Cup team where they won Bronze & qualified for the U19 World Championships in 2019. Isy is also a current Centre of Excellence Scholarship holder & played SEABL this year.

BNSW Annual Awards 2018



GEORGE THOMPSON MEMORIAL AWARD



The George Thompson Memorial Award is a recognition award for outstanding contribution to women's basketball. Open criteria to recognise the outstanding efforts of an Individual and a team, and or association and/or organisation's to women's basketball. Fittingly, the George Thompson Memorial Award for Outstanding Contribution to Women's basketball in NSW is named in his honor.

Congratulations to Manly Warringah Basketball Association on winning the George Thompson Memorial Award.

MWBA have continued to strengthen their girls programs since 2012 by adding the introduction of many key initiatives such as pink ball, girls only learning leagues, girls only mini ball and the allocation of the most experienced coaches to the girls U12 & U14 girls age groups. This has lead to MWBA to be successful in many MJL Championships, several awards, U14 Girls nationals and athletes to be selected in State programs/teams as the first group of U12 girls from the first year, have now reached the U18's age group.

DR. JOHN RASHKE AWARD

This award acknowledges the outstanding achievements by an individual to develop the game of basketball.

Basketball New South Wales would like to congratulate Albert Joseph & Leeanne Palmer on being awarded the Dr John Rashke Award for 2018.



In this time Albert Joseph has been a coach, referee, instructor, educator, scoretable personnel, referee coach program manager and has also assisted in the governance area within BNSW. He also

currently sits on the Waratah Advisory Committee for BNSW.

Alby has also worked tirelessly for FIBA in his role as FIBA Oceania Referee Manager. Alby works closely with FIBA in the area of ongoing education and improvement of all aspects of officiating, strategically as well as a practical hands on approach at many events — elite and grass roots.

Alby has worked in the Basketball Australia space as a long term Technical Commissioner for AJC's and instructor on the WNBL, and was also the Referee Manager for the NBL for the 2015/2016 season. Alby has also greatly contributed in the BA landscape at a development and strategic level and has worked tirelessly to continue to develop the game on all levels. Congratulations Alby on your award.

Leeanne Palmer has been involved in Domestic, State and National Basketball in various roles since the 1980's. She is a caring, dedicated and sincere person who gives 100% of her effort to Basketball in this State, while at the same time coping with her own personal situations.

Leeanne Palmer was a tennis player when she was younger but was drawn into basketball in 1988 when her son Daniel started playing for Newcastle. She was on the Newcastle junior representative committee for many years, long after Dan had finished playing. She was the manager for numerous NSW Country junior teams at Australian Junior Championships, has been involved with Country Tour to Albury for more than 30 years and on the Country Committee for 30 years.

Leeanne is Life Member of Newcastle Basketball and Basketball NSW. Her enthusiasm to help in all areas of basketball ensures organisation, structure and development is instrumental. Leanne brings a lot of interpersonal skills to basketball that makes volunteers feel welcome and of value. Leeanne is Mrs Country Basketball and a well recipient of this award.



CHAIRMAN'S AWARD



This award recognises the Association of the Year

Congratulations to City of Sydney Basketball Association. City of Sydney BA is celebrating 50 years of basketball in eastern Sydney this year. The association has a great success with both juniors and seniors over many years, but especially with their juniors programs in the last 5 years with U14, U16 and U18 boys all being state champions in 2018. The U14 teams have also seen great success at the Nationals with medals in the last 3 years. At grass roots the associations runs domestic programs for all age groups and pro-actively working to include EBL teams in their competitions. With two more courts coming on line in the next 6 months and two more building projects in the planning Comets are building to expand their footprint and for kids to play basketball in the city of Sydney and the Eastern suburbs.

Congratulations to Ben, Paul and the staff and Andrew and Board for doing a great job for basketball!

Our Partners





























New South Wales Basketball Association Ltd

ABN 98 003 359 680

Consolidated Financial report For the year ended 31 December 2018

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DIRECTORS' REPORT

The directors present their report together with the financial report of the group, being the company and its controlled entities, for the year ended 31 December 2018 and auditor's report thereon.

Directors names

The names of the directors in office at any time during or since the end of the year are:

Robert Elphinston OAM Resigned 31 December 2018

Jennifer Dean

Paul Beale

Robert McGugan

Lauretta Claus

David Brettell

Amanda Truong Resigned 17 September 2018

Darryl Connoley Appointed 17 September 2018

Gina McClement Appointed 31 December 2018

The directors have been in office since the start of the year to the date of this report unless otherwise stated.

Principal activities

The principal activities of the Group during the financial year were the administration, development and promotion of the sport of basketball in the State of New South Wales, marketing of overseas sporting and other recreational tours (both inbound and outbound), and the management of sports stadiums.

There were no significant changes to the state of affairs of the group for the year ended 31 December 2018.

Members guarantee

The parent entity of the group is incorporated under the *Corporations Act 2001* and is a company limited by guarantee. If the company is wound up, the Constitution states that each member is required to contribute to a maximum of \$100 each towards meeting any outstandings and obligations of the company. At 31 December 2018 the number of members was 82. The combined total amount that members of the parent entity are liable to contribute if the entity is wound up is \$8,200.

DIRECTORS' REPORT

Meetings of directors

Directors	Directors' meetings	
	Number eligible to attend	Number attended
Robert Elphinston OAM	10	9
Jennifer Dean	10	8
Paul Beale	10	7
Robert McGugan	10	8
Lauretta Claus	10	10
David Brettell	10	10
Amanda Truong	7	6
Darryl Connoley	3	3
Gina McClement	3	3

Secretary

Anna Wyke was appointed as company secretary on 27 February 2019 and continued in office at the date of this report.

Auditor's independence declaration

A copy of the auditor's independence declaration under section 307C of the *Corporations Act 2001* in relation to the audit for the financial year is provided with this report.

Short-term and long-term objectives and strategies

The group's vision is that Basketball is the sport of choice for families in NSW, respected as a tier 1 sport by all its stakeholders, impacting and supporting local, social and community goals in all areas of NSW making it everyone's game.

Key objectives of the group are to:

- unify our sport and lead the growth, promotion and participation of Basketball in NSW by supporting our community at all levels;
- provide clear accessible pathways from grass-root to elite for players, coaches, technical officials and spectators;
- to be recognised as a gender neutral, all abilities community based sport; and
- to have close working relationships with all levels of government to ensure we have support in building indoor multi-sport facilities across NSW.

To achieve its sort-term and long-term objectives, the group has implemented the following strategies:

• In 2018 the group embarked on its second year of implementing it's strategic plan to 2020. The theme for the year was – Collaborate / Communicate / Grow.

DIRECTORS' REPORT

Short-term and long-term objectives and strategies (Continued)

- Our focus for the full year was to continue building our culture and completed the internal reorganisation with focus on ensuring we have the right people in the right roles delivering the right outcomes for the sport.
- Our final leadership change was in High Performance and to structure the team to improve coverage in regional NSW as well as creating a strong Talent ID process for our pathway.
- We continued improving governance through engagement with our constituency building more
 trusting relationships and providing support infrastructure and support on the ground building capacity
 for basketball in NSW. Our government relationships improved and Parliamentary Friends of
 Basketball commenced Chaired by Alister Henskens and Deputy Chaired by Liesl Tesch and Scott
 Barlow and 15 parliamentarians passionate about basketball.
- The final phase of our governance review commenced with two items to be concluded in 2019.

Information on directors

Robert Elphinston OAM

Qualifications and Experience

Bob was a pioneer in the development of basketball in Australia across all levels, and through his role of President of FIBA. He was behind the development of the association representative basketball, a member of the formative board of the National Basketball League, a Secretary General of the Australian Olympic Federation, a foundation president of the Australian Basketball Coaches Association and is a life member of Basketball Australia and New South Wales Basketball.

He was the manager of the men's national team at 38 events, including the 1982 World Championship in Colombia and the 1984 Olympics in Los Angeles.

Bob also played a pivotal role in establishing the NSW State Sports Centre as well as garnering the successful bid for the 2000 Olympic Games. Bob was the manager for Sport for the Sydney Olympic Games.

Special responsibilities

Chairman (resigned December 2018), Director of Sports Stadium Management, Chair Governance Committee.

DIRECTORS' REPORT

Information on directors (Continued)

Jennifer Dean

company AON, and a graduate of the Australian Institute of Company Directors. At AON, Jenny is responsible for overseeing the operations and growth strategy including governance, risk, liability management, business

strategy, resource management and regulatory compliance.

Jenny has led the board in recent years in governance and finance. She is also a passionate basketballer and has been involved in coaching for many

years.

Special responsibilities Jenny took over from Bob as Chairman from 1st January 2019 and chairs

the Board Governance Committee.

Paul Beale

Qualifications and Experience Paul has been involved in basketball for over five decades, notably being a

three-time NSW Referee of the Year and officiating at numerous Australian Junior Championships and several international assignments including World University Games in Japan and Yugoslavia and the FIBA Oceania Championships. Paul has officiated in the NBL with 187 games in

12 years. He is also a life member of New South Wales Basketball.

Paul is a former Chairman of the Board.

Special responsibilities Chair of the Country Committee; Member of the Finance and Audit

Committee; Directors of Horizons Sporting Events and IFMG.

Robert McGugan

Qualifications and Experience Bob is one of the longest serving Australian National team administrators,

as well as having a talent for developing junior players through coaching. He has been a member of the Junior Committee, Coaches Committee and Country Committee in NSW and was the chairman of the Basketball Organising Committee at the 2009 Sydney World Masters Games.

Bob has been part of the board from 2004-2006 and again from 2014-

present.

Special responsibilities Chair of the Waratah Advisory Committee, member of the Governance

Committee, member of the country committee and Director IFMG.

DIRECTORS' REPORT

Information on directors (Continued)

Lauretta Claus

Qualifications and Experience Lauretta is a Principal Teacher at a High School in Western Sydney. She

played in the WNBL in the 1980s and represented NSW from 1979-1982.

Lauretta has been involved in basketball as a referee, coach and statistician over many years. She is currently the Chairperson for the Australian Basketball Statistics Committee and has coordinated the statistics for Women's World Basketball Championships, World Cup Wheelchair Basketball Championships and the Sydney Olympics and

Paralympics.

Special responsibilities Female Participation, Director of Basketball NSW Education, Member of

the Metro Advisory Committee.

David Brettell

Qualifications and Experience David has significant leadership and strategic management experience in

corporate, non-for-profits, charities and sports sectors.

He was key in managing volunteer programs for Sydney 2000 Olympic and Paralympic Games and the United Nations Development Program. David was an advisor to the volunteer program for the Beijing Olympic Games Organising Committee, Rugby World Cup 2011 (NZ) and the Maccabiah

Games 2005 (Israel).

David has been a board member since June 2016, and has previously been on the Board from 1987 to 1997, and again from 1998 to 2005. He is also currently a director of Chris O'Brien Lifehouse, a charity improving the

lives of cancer patients.

Special responsibilities Chairman of the Hall of Fame; Director of Basketball NSW Education.

Amanda Truong

Qualifications and Experience Amanda has a background of finance in the healthcare industry with Big 4

accounting practice and banking experience.

Special responsibilities Amanda has now resigned from the Board but during her time she was

Chairman of the Finance & Audit Committee and a Director of Horizons

Sporting Events.

DIRECTORS' REPORT

Information on directors (Continued)

Darryl Connoley

Qualifications and Experience Darryl has worked in Finance, Markets and Treasury for several years and

has performed many senior roles gaining a wide range of experience in stakeholder management and transformational business solutions, and with expertise in risk management, culture, internal audit, compliance and

regulatory risk.

Special responsibilities Darryl joined the Board on Amanda Truong's departure and heads up the

Finance and Audit Committee. He is also a director of Horizons Sporting

Events.

Signed in accordance with a resolution of the board of directors.

Director: ____

Jennifer Dean

Director:

Jarryi Controley

Dated this

23rd

day of

April

2019



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AUDITOR'S INDEPENDENCE DECLARATION TO THE DIRECTORS OF NEW SOUTH WALES BASKETBALL ASSOCIATION LIMITED

In relation to the independent audit for the year ended 31 December 2018, to the best of my knowledge and belief there have been:

- i. No contraventions of the auditor's independence requirements as set out in the *Corporations Act* 2001; and
- ii. No contraventions of APES 110 Code of Ethics for Professional Accountants.

CARL MILLINGTON

Partner

PITCHER PARTNERS Sydney

23 April 2019



CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2018

	Note	2018 \$	2017 \$
Revenue and other income			
Trading revenue	3	10,588,633	9,458,366
Other Income	3	2,180,761	2,294,086
Investment Revenue	3	10,341	12,528
Total income		12,779,735	<u>11,764,980</u>
Less: expenses			
Direct costs		(7,115,182)	(6,306,722)
Depreciation and amortisation expense	4	(87,927)	(105,450)
Employee benefits expense		(3,503,462)	(3,066,009)
Finance costs	4	(53,984)	(51,467)
Other expenses		(2,099,498)	(2,069,096)
Total expenses		(12,860,053)	(11,598,744)
Share of net profits of associates and joint ventures accounted for using the equity method		21,092	12,302
Profit / (loss) before income tax expense		(59,226)	178,538
Income tax (expense) / benefit	6	18,690	(1,008)
Net profit / (loss) from continuing operations		(40,536)	177,530
Other comprehensive income for the year			
Total comprehensive income		<u>(40,536</u>)	177,530
		(40,536)	177,530
Total comprehensive income is attributable to:			
- Profit/(loss) for the year		(53,490)	192,947
- Non-controlling interests		12,954	(15,417)
		(40,536)	177,530

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2018

	Note	2018 \$	2017 \$
Current assets			
Cash and cash equivalents	7	1,258,140	1,828,827
Receivables	8	1,165,504	2,435,177
Inventories	9	149,913	56,326
Current tax assets	6	-	10,054
Other assets	12	407,098	131,088
Total current assets		2,980,655	4,461,472
Non-current assets			
Receivables	8	13,750	13,750
Equity accounted investments	22	48,789	71,420
Intangible assets	11	99,011	109,134
Deferred tax assets	6	61,566	31,631
Property, plant and equipment	10	2,223,123	2,264,100
Total non-current assets		2,446,239	2,490,035
Total assets		5,426,894	6,951,507
Current liabilities			
Payables	13	792,102	1,027,672
Borrowings	14	162,343	327,988
Provisions	15	282,446	224,013
Current tax liabilities	6	5,533	-
Other liabilities	16	1,586,113	2,736,262
Total current liabilities		2,828,537	4,315,935
Non-current liabilities			
Provisions	15	50,999	<u>47,678</u>
Total non-current liabilities		50,999	47,678
Total liabilities		2,879,536	4,363,613
Net assets		2,547,358	2,587,894
Equity			
Reserves	17	320,014	328,542
Retained earnings	20	2,211,943	2,256,905
Equity attributable to owners of NSW Basketball Association Ltd		2,531,957	2,585,447
Non-controlling interests	21	<u>15,401</u>	2,447
Total equity		2,547,358	2,587,894

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2018

	Reserves \$	Retained earnings \$	Non- controlling interests \$	Total equity \$
Consolidated				
Balance as at 1 January 2017	330,042	2,062,458	26,864	2,419,364
Profit/(loss) for the year		192,947	(15,417)	177,530
Transfers	(1,500)	1,500	-	-
Transactions with owners in their capacity as owners: Dividends			<u>(9,000</u>)	(9,000)
Total transactions with owners in their capacity as owners			(9,000)	(9,000)
Balance as at 31 December 2017	328,542	2,256,905	2,447	2,587,894
Balance as at 1 January 2018	328,542	2,256,905	2,447	2,587,894
Profit/(loss) for the year		(53,490)	12,954	(40,536)
Transfers	(8,528)	8,528		
Balance as at 31 December 2018	320,014	2,211,943	15,401	2,547,358

CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2018

	Note	2018 \$	2017 \$
Cash flow from operating activities			
Receipts from customers		13,096,918	12,242,885
Payments to suppliers and employees		(13,732,825)	(11,742,915)
Dividends received		20,500	-
Interest received		10,341	12,528
Finance costs		(53,984)	-
Income tax paid		4,341	12,355
Payment from Country Reserve		(8,528)	(1,500)
Net cash provided by / (used in) operating activities		(663,237)	523,353
Cash flow from investing activities			
Proceeds from sale of property, plant and equipment		10,123	-
Payment for property, plant and equipment		(46,950)	(63,346)
Purchase of Intangible Assets			(18,655)
Net cash provided by / (used in) investing activities		(36,827)	(82,001)
Cash flow from financing activities			
Proceeds/(Repayment) from borrowings		115,212	(83,499)
Loans to/from related entities		11,165	(39,364)
Net cash provided by / (used in) financing activities		126,377	(122,863)
Reconciliation of cash			
Cash at beginning of the financial year		1,828,827	1,510,338
Net increase in cash and cash and cash equivalents held		(573,687)	318,489
Cash at end of financial year	24(a)	1,255,140	1,828,827

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report is a general purpose financial report that has been prepared in accordance with the *Corporations Act 2001* and Australian Accounting Standards - Reduced Disclosure Requirements, Interpretations and other applicable authoritative pronouncements of the Australian Accounting Standards Board.

The financial report covers Basketball NSW and its consolidated entities. NSW Basketball Association Ltd is a company limited by guarantee, incorporated and domiciled in Australia. NSW Basketball Association Ltd is a not-for-profit entity for the purpose of preparing the financial statements.

The financial report was approved by the directors as at the date of the directors' report.

The following are the significant accounting policies adopted by the group in the preparation and presentation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

(a) Basis of preparation of the financial report

Historical Cost Convention

The financial report has been prepared under the historical cost convention, as modified by revaluations to fair value for certain classes of assets and liabilities as described in the accounting policies.

Significant accounting estimates and judgements

The preparation of the financial report requires the use of certain estimates and judgements in applying the entity's accounting accounting policies. Those estimates and judgements significant to the financial report are disclosed in Note 2 to the financial statements.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(b) Principles of consolidation

The consolidated financial statements are those of the consolidated entity ("the group"), comprising the financial statements of the parent entity and all of the entities the parent controls. The group controls an entity where it has the power, for which the parent has exposure or rights to variable returns from its involvement with the entity, and for which the parent has the ability to use its power over the entities to affect the amount of its returns.

The financial statements of subsidiaries are prepared for the same reporting period as the parent entity, using consistent accounting policies. Adjustments are made to bring into line any dissimilar accounting policies which may exist.

All inter-company balances and transactions, including any unrealised profits or losses have been eliminated on consolidation. Subsidiaries are consolidated from the date on which control is transferred to the group and are de-recognised from the date that control ceases.

Equity interests in a subsidiary not attributable, directly or indirectly, to the group are presented as non-controlling interests. Non-controlling interests are initially recognised either at fair value or at the non-controlling interests' proportionate share of the acquired entity's net identifiable assets. This decision is made on an acquisition-by-acquisition basis. Non-controlling interests in the results of subsidiaries are shown separately in the consolidated statement of profit or loss and other comprehensive income and consolidated statement of financial position respectively.

(c) Revenue

Sale of goods

Revenue from sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer and the costs incurred or to be incurred in respect of the transaction can be measured reliably. Risks and rewards of ownership are considered passed to the buyer at the time of delivery of the goods to the customer.

Rendering of Service

Revenue from the rendering of services is recognised depending on whether the outcome of the services can be estimated reliably. If the outcome can be estimated reliably then the stage of completion of the services is used to determine the appropriate level of revenue to be recognised in the period. If the outcome cannot be reliably estimated then revenue is recognised to the extent of expenses recognised that are recoverable.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Membership Subscriptions

Membership fees are recognised as revenue when no significant uncertainty as to its collectability exists, if the fee relates only to membership and all other services or products are paid for separately, or if there is a separate annual subscription. Membership fees are recognised on a basis that reflects the timing, nature and value of the benefit provided if the fee entitles the member to services or publications to be provided during the membership period, or to purchase goods or services at prices lower than those charged to non-members.

Event Income

Revenue from organising and hosting events is recognised in the period in which the events are held.

Grant Revenue

Grant Revenue is recognised in the consolidated statement of profit or loss and other comprehensive income when the entity obtains control of the grant, it is probable that the economic benefits gained from the grant will flow to the entity and the amount of the grant can be measured reliably.

When grant revenue is received whereby the entity incurs an obligation to deliver economic value directly back to the contributor, this is considered a reciprocal transaction and the grant revenue is recognised in the consolidated statement of financial position as a liability until the service has been delivered to the contributor, otherwise the grant is recognised as income on receipt.

New South Wales Basketball Association Ltd receives non-reciprocal contributions of assets from the government and other parties for zero or a nominal value. These assets are recognised at fair value on the date of acquisition in the consolidated statement of profit or loss and other comprehensive income.

Dividend Revenue

Dividend revenue is recognised when the right to receive a dividend has been established. Dividends received from associates and joint venture entities are accounted for in accordance with the equity method of accounting.

Interest Revenue

Interest revenue is measured in accordance with the effective interest method.

Rental Income

Rent revenue is recognised on a straight-line basis over the rental term.

Other Income

Other income is recognised on an accruals basis when the Group is entitled to it.

All revenue is measured net of the amount of goods and services tax (GST).

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(d) Income tax

The group's holding company is exempt from income tax under Division 50 of the Income Tax Assessment Act 1997.

Group subsidiaries are not tax exempt. Current income tax expense or revenue is the tax payable by subsidiaries on the current period's taxable income based on the applicable income tax rate adjusted by changes in deferred tax assets and liabilities.

Deferred tax assets and liabilities are recognised for temporary differences at the applicable tax rates when the assets are expected to be recovered or liabilities are settled. Deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill. Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Current and deferred tax balances attributable to amounts recognised directly in equity are also recognised directly in equity.

(e) Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

Bank overdrafts also form part of cash equivalents for the purpose of consolidated statement of cash flows and are presented within current liabilities on the consolidated statement of financial position.

(f) Inventories

Inventories are measured at the lower of cost and net realisable value. Cost of inventory is determined using the first-in-first-out basis and is net of any rebates and discounts received.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the costs necessary to make the sale. Net realisable value is estimated using the most reliable evidence available at the reporting date and inventory is written down through an obsolescence provision if necessary.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(g) Financial instruments

Initial recognition and measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the group becomes a party to the contractual provisions of the instrument. For financial assets, this is equivalent to the date that the entity commits itself to either the purchase or sale of the asset (i.e. trade date accounting is adopted).

Financial instruments are initially measured at fair value adjusted for transaction costs, except where the instrument is classified as fair value through profit or loss, in which case transaction costs are immediately recognised as expenses in profit or loss.

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the Group no longer has nay significant continuing involvement in the risks and benefits associated with the asset.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are subsequently measured at amortised cost using the effective interest rate method.

Financial liabilities

Financial liabilities include trade payables, other creditors and loans from third parties including intercompany balances and loans from or other amounts due to director-related entities.

Non-derivative financial liabilities are subsequently measured at amortised cost, comprising original debt less principal payments and amortisation.

Financial liabilities are classified as current liabilities unless the group has an unconditional right to defer settlement of the liability for at least twelve months after the reporting period.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(g) Financial instruments (Continued)

Impairment of financial assets

Financial assets are tested for impairment at each financial year end to establish whether there is any objective evidence for impairment as a result of one or more events ('loss events') having occurred and which have an impact on the estimated future cash flows of the financial assets.

The Group assesses at the end of each reporting period whether there is any objective evidence that a financial asset or group of financial assets are impaired. Objective evidence includes significant financial difficulty of the issuer or obligor; a breach of contract such as default or delinquency in payments; the lender granting to a borrower concessions due to economic or legal reasons that the lender would not otherwise do; it becomes probable that the borrower will enter bankruptcy or other financial reorganisation; the disappearance of an active market for the financial asset; or observable data indicating that there is a measurable decrease in estimated future cash flows. Where there has not been a significant increase in exposure to credit risk since initial recognition, a 12-month expected credit loss allowance is estimated. This represents a portion of the asset's lifetime expected credit losses that is attributable to a default event that is possible within the next 12 months.

Where a financial asset has become credit impaired or where it is determined that credit risk has increased significantly, the loss allowance is based on the asset's lifetime expected credit losses. The amount of expected credit loss recognised is measured on the basis of the probability weighted present value of anticipated cash shortfalls over the life of the instrument discounted at the original effective interest rate.

For financial assets measured at fair value through other comprehensive income, the loss allowance is recognised within other comprehensive income. In all other cases, the loss allowance is recognised in profit or loss.

(h) Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and any accumulated impairment losses.

Property

Freehold land and buildings are measured at revalued amounts, being the fair value at the date of the revaluation, less any subsequent accumulated depreciation and accumulated impairment losses. At each balance date the carrying amount of each asset is reviewed to ensure that it does not differ materially from the asset's fair value at reporting date. Where necessary, the asset is revalued to reflect its fair value.

Increases in the carrying amounts arising on revaluation of land and buildings are recognised in other comprehensive income and accumulated in equity under the heading of revaluation surplus. To the extent that the increase reverses a decrease of the same class of asset previously recognised in profit or loss, the increase is recognised in profit or loss. Decreases that offset previous increases of the same class of asset are recognised in other comprehensive income under the heading of revaluation surplus; all other decreases are charged to profit and loss.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(h) Property, plant and equipment (Continued)

Plant and equipment

Plant and equipment is measured on the cost basis.

Depreciation

Land is not depreciated. The depreciable amount of all property, plant and equipment is depreciated over their estimated useful lives commencing from the time the asset is held available for use, consistent with the estimated consumption of the economic benefits embodied in the asset.

(i) Investments in associates

An associate is an entity over which the group is able to exercise significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control of those policies.

The group's interests in associates are brought to account using the equity method after initially being recognised at cost. Under the equity method, the profits and losses of the associate is recognised in the group's profit or loss and the group's share of other comprehensive income items is recognised in the group's other comprehensive income. Details relating to associates are set out in Note 22.

Unrealised gains and losses on transactions between the group and an associate are eliminated to the extent of the group's share in an associate.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(j) Intangibles

Goodwill

Goodwill represents the future economic benefits arising from other assets acquired in a business combination that are not individually identifiable or separately recognised.

Goodwill is not amortised, but is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less any accumulated impairment losses.

Software

Software has finite life and is carried at cost less any accumulated amortisation and impairment losses. it has an estimated useful life of between one and three years.

Amortisation

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful lives of intangible assets, other than goodwill, from the date that they are available for use.

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

(k) Leases

Lease payments for operating leases, where substantially all of the risks and benefits remain with the lessor, are charged as expenses on a straight-line basis over the life of the lease term.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(I) Employee benefits

(i) Short-term employee benefit obligations

Liabilities arising in respect of wages and salaries, annual leave and any other employee benefits (other than termination benefits) expected to be settled wholly before twelve months after the end of the annual reporting period are measured at the (undiscounted) amounts based on remuneration rates which are expected to be paid when the liability is settled. The expected cost of short-term employee benefits in the form of compensated absences such as annual leave and accumulated sick leave is recognised in the provision for employee benefits. All other short-term employee benefit obligations are presented as payables in the statement of financial position.

(ii) Long-term employee benefit obligations

The provision for other long-term employee benefits, including obligations for long service leave and annual leave, which are not expected to be settled wholly before twelve months after the end of the reporting period, are measured at the present value of the estimated future cash outflow to be made in respect of the services provided by employees up to the reporting date.

The other long-term employee benefit obligations are presented as current liabilities in the statement of financial position if the entity does not have an unconditional right to defer settlement for at least twelve months after the reporting date, regardless of when the actual settlement is expected to occur. All other long-term employee benefit obligations are presented as non-current liabilities in the statement of financial position.

(m) Goods and services tax (GST)

Revenues, expenses and purchased assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the consolidated statement of financial position are shown inclusive of GST.

Cash flows are presented in the consolidated statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

(n) Comparatives

Where necessary, comparative information has been reclassified and repositioned for consistency with current year disclosures.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

NOTE 2: SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The directors make estimates and judgements during the preparation of these Consolidated financial statements regarding assumptions about current and future events affecting transactions and balance.

These estimates and judgements are based on the best information available at the time of preparing the financial statements, however as additional information is known then the actually results may differ from the estimates.

The significant estimates and judgements made have been described below.

Impairment of property, plant and equipment

The Group assesses impairment at the end of each reporting period by evaluating conditions specific to the Group that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value-in-use calculations which incorporate various key assumptions.

Fair value of financial instruments

The Group has certain financial assets and liabilities which are measured at fair value. Where fair value has not able to be determined based on quoted price, a valuation model has been used. The inputs to these models are observable, where possible, however these techniques involve significant estimates and therefore fair value of the instruments could be affected by changes in these assumptions and inputs.

Revenue recognition - long term contracts

The Group undertakes long term contracts which span a number of reporting periods. Recognition of revenue in relation to these contracts involves estimation of future costs of completing the contract and the expected outcome of the contract. The assumptions are based on the information avilable to management at the reporting date however, future changes or additional information may mean the expected revenue pattern has to be amended.

Receivables

The receivables at reporting date have been reviewed to determine whether there is any objective evidence that any of the receivables are impaired. An impairment provision is included for any receivable where the entire balance is not considered collectible. The impairment provision is based on the best information at the reporting date.

Control Assessment

The Company is an equal shareholder in IFMG Holdings Pty Limited and owns 50% of the voting interest. The other shareholder owns 50% of the voting interest. Based on the voting patterns and power able to be exerted by New South Wales Basketball Association Ltd, management has determined that IFMG Holdings Pty Limited is not controlled by New South Wales Basketball Association Ltd and therefore has been accounted for as an associated entity.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

	2018 \$	2017 \$
NOTE 3: REVENUE AND OTHER INCOME		
Operating Revenue		
Rendering of services Tour income - Horizon Registration fees - BNSW Stadium income - SSM Operating grants and subsidies Academy fees Sale of goods	6,505,661 2,687,757 1,034,483 280,129 - 80,602 10,588,632	5,506,902 2,733,973 886,027 310,739 - 20,725 9,458,366
Other revenue Development fees event and other income	2,180,761	2,294,086
Finance income Other interest received Total Revenue	10,341 12,779,734	12,528 11,764,980
NOTE 4: OPERATING PROFIT		
Profit / (losses) before income tax has been determined after:		
Cost of sales - Purchases/Materials used	7,115,182	6,306,722
Finance costs Borrowing costs	23,428	33,966
Depreciation - plant and equipment	87,927	105,450
Bad debts - trade debtors	(134,352)	190,001
Employee benefits: - Other employee benefits	3,503,462	3,066,009
Share of associated profit before tax - Share of associated company profit before tax	21,092	12,302

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

	2018 \$	2017 \$
NOTE 5: KEY MANAGEMENT PERSONNEL COMPENSATION		
Compensation received by key management personnel of the group	705 557	700 700
- short-term employee benefits	795,557	790,769
- post-employment benefits	88,369 883,926	99,748 890,517
	883,920	830,317
NOTE 6: INCOME TAX		
(a) Components of tax expense		
Current tax	7,993	1,008
Deferred tax	(26,683)	_
	(18,690)	1,008
NOTE 7: CASH AND CASH EQUIVALENTS		
Cash on hand	2,875	2,145
Cash on deposit	866,671	1,396,293
NSW Country Basketball Committee	371,122	413,746
Referees Committee	<u>17,472</u>	<u>16,643</u>
	1,258,140	1,828,827
NOTE 8: RECEIVABLES		
CURRENT		
CURRENT Trade debtors	040 544	1 014 663
Other receivables	940,544 159,860	1,914,662 444,250
Loans to member associations	65,100	76,265
Louis to member associations	1,165,504	2,435,177
NON CURRENT		
Other debtors	12 750	12 750
Other debtors	13,750	13,750
NOTE 9: INVENTORIES		
CURRENT		
At cost		
Basketballs, uniforms and medallions	142,093	52,353
Stadium canteen stock	7,820	3,973
	149,913	56,326

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

2017

2018

	\$	\$
NOTE 10: PROPERTY, PLANT AND EQUIPMENT		
Land and buildings		
At fair value	2,140,000	2,140,000
Accumulated depreciation	(46,398)	(24,982)
	2,093,602	2,115,018
Plant and equipment		
Plant and equipment at cost	297,912	284,940
Accumulated depreciation	(206,901)	(168,628)
Tiodamanacea depresiation	91,011	116,312
Plant and equipment at valuation	13,121	12,938
Accumulated depreciation	(10,565)	(8,197)
	2,556	4,741
Computer equipment at cost	187,927	165,887
Accumulated depreciation	(151,973)	(137,858)
·	35,954	28,029
Total plant and equipment	129,521	149,082
Total property, plant and equipment	2,223,123	2,264,100
(a) Passanciliations		
(a) Reconciliations		
Reconciliation of the carrying amounts of property, plant and equipment at the beginning and end of the current financial year		
And the Alberta		
Land and buildings	2 115 010	2 126 422
Opening carrying amount Depreciation expense	2,115,018 (21,416)	2,136,433 (21,415)
	2,093,602	2,115,018
Closing carrying amount	2,033,002	2,113,018
Plant and equipment		
Opening carrying amount	121,054	113,806
Additions	13,371	47,459
Disposals	(216)	(3,281)
Depreciation expense	(40,642)	(36,930)
Closing carrying amount	93,567	121,054

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

	2018 \$	2017 \$
NOTE 10: PROPERTY, PLANT AND EQUIPMENT (CONTINUED)		
(a) Reconciliations (Continued)		
Computer equipment		
Opening carrying amount	28,029	22,690
Additions	21,226	15,887
Disposals	-	(1,272)
Depreciation expense	(13,301)	(<u>9,276</u>)
Closing carrying amount	35,954	28,029
NOTE 11: INTANGIBLE ASSETS		
Goodwill at cost	76,137	76,137
Provision for impairment loss	70,137	70,137
- Tovision for impairment loss	76,137	76,137
Capitalised costs	61,192	61,192
Accumulated amortisation and impairment	(39,418)	(29,81 <u>5</u>)
	21,774	31,377
Software cost	15,815	16,201
Accumulated amortisation and impairment	(14,71 <u>5</u>)	(14,58 <u>1</u>)
<u>.</u>	1,100	1,620
Total intangible assets	99,011	109,134
(a) Pagangiliations		
(a) Reconciliations		
Reconciliation of the carrying amounts of intangible assets at the beginning and end of the current financial year		
Goodwill at cost		
Opening balance	76,137	76,137
Closing balance	76,137	76,137
Development Costs		
Opening balance	31,377	42,538
Additions	-	18,655
Amortisation	(9,602)	(29,816)
Closing balance	21,775	31,377

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

	2018	2017
	\$	\$
NOTE 11: INTANGIBLE ASSETS (CONTINUED)		
(a) Reconciliations (Continued)		
Formation Costs		
Opening balance	1,620	1,736
Disposals	(386)	-
Amortisation	(134)	(116)
Closing balance	<u>1,100</u>	1,620
NOTE 12: OTHER ASSETS		
CURRENT		
Prepayments	379,795	124,421
Accrued income	27,303	6,667
	407,098	131,088
NOTE 13: PAYABLES		
CURRENT		
Unsecured liabilities		
Trade creditors	346,676	202,815
Deposits	10,569	10,688
Sundry creditors and accruals	434,857	814,169
	792,102	1,027,672

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

2018

2017

		2016	2017
		\$	\$
NOTE 14: BORROWINGS			
CURRENT			
Unsecured liabilities			
Bank overdraft		3,000	_
		3,000	
Secured liabilities			
Bank loans		<u>159,343</u>	327,988
		162,343	327,988
The bank and mortgage loans are secured by first registered mortgag			
entity, located at units 27 and 28 Underwood Road Homebush, and a	fixed a	nd floating charg	e over the
assets of the parent company.			
NOTE 45, PROVISIONS			
NOTE 15: PROVISIONS			
CURRENT			
Annual leave	(a)	230,351	195,698
Long service leave	(a)	52,095	28,315
2011,6 001 1100 10010	(-)	282,446	224,013
		202,440	224,013
NON CURRENT			
Long service leave	(a)	50,999	47,678
(a) A gave mate a garden con have a fite linkility.		222 445	271 601
(a) Aggregate employee benefits liability		333,445	271,691
NOTE 16: OTHER LIABILITIES			
CURRENT			
Deferred income		1 506 112	2 726 262
Deferred income		1,586,113	2,736,262

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

	2018 \$	2017 \$
NOTE 17: RESERVES		
Property Revaluation Reserve	290,042	290,042
Country Development Grant Reserve	29,972	38,500
	320,014	328,542

The asset revaluation reserve is used to record increments and decrements on the revaluation of noncurrent assets.

The country development grant reserve is used to record the provision of grants to country athletes and officials as well as country basketball associations. Each year applications for grants will be requested and selected applications will be given a grant. There are requirements that are required to be met by each applicant. The Grants Reserve Fund may be added to from time to time from surpluses generated by Country activities and may be reduced each year by grant awarded. The Grants Reserve will only reduce to zero if the allocation of grants is discontinued.

NOTE 18: FINANCIAL RISK MANAGEMENT

In line with the reset of the strategic plan for 2016 to 2020, the Board will be focusing on articulating its risk appetite, reviewed throughout its risk management framework and implementing clear control programs for identified material risks in the coming year. The key focus areas for the Board are financial controls, governance, barriers to growth, stakeholder relationships and people risks. Improved controls and procedures around Member and Child protection have already been adopted by the Board subject to any recommendations by the Royal Commission. The Board also approved the adoption of Basketball Australia's National Integrity Framework. This commenced implementation in 2017.

NOTE 19: MEMBERS' GUARANTEE

The group is incorporated under the *Corporations Act 2001* and is a group limited by guarantee. If the group is wound up, the Constitution states that each member is required to contribute to a maximum of \$100 each towards meeting any outstandings and obligations of the group. At 31 December 2018 the number of members was 82. The combined total amount that members of the group are liable to contribute if the group is wound up is \$8,200 (2017: \$8,100).

NOTE 20: RETAINED EARNINGS

Retained earnings at beginning of year	2,256,905	2,062,458
Net profit / (loss)	(53,490)	192,947
Transfers from / (to) reserves	<u>8,528</u>	1,500
	2,211,943	2,256,905

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

	2018 \$	2017 \$
NOTE 21: NON-CONTROLLING INTERESTS		
Retained Earnings (Deficit)	<u> 15,401</u>	2,447
	<u> 15,401</u>	2,447

NOTE 22: INTERESTS IN ASSOCIATES AND JOINT ARRANGEMENTS

(a) Associates and Joint Ventures

Investments in associates and joint ventures are accounted for using the equity method.

Interests are held in the following associated companies:

	Nature of relationship		ership erest	Measurement basis	Quoted fa (if avai	
		2018 %	2017 %		2018 \$	2017 \$
Associate						
IFMG Holdings Pty Limited & its controlled entity, International Facility Management Group Pty limited	Associate	50	50	Equity accounted	-	-
Country of incorporation: A	ustralia					
Principal place of business:	Australia					

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

NOTE 22: INTERESTS IN ASSOCIATES AND JOINT ARRANGEMENTS (CONTINUED)

Associates

The associated entity does not have the same year end as the parent entity. The financial year end is 30 June, and the balances noted below are for the financial year ended 30 June 2018.

There are no significant restrictions on the ability of associates to transfer funds to the Group in the form of cash dividends or to repay loans or advances made by the entity.

Material Associates

The following information is provided for associates that are material to the Group and is the amount per the associate's financial statements, adjusted for fair value adjustments at acquisition date and differences in accounting policies, rather than the Groups' Share.

	2018 \$	2017 \$
IFMG Holdings Pty Limited & International Facility Management Group Pty L	imited	
Current assets	90,565	74,853
Non-current assets	45,018	54,566
Current liabilities	(38,004)	(45,024)
Non-current liabilities		
Net assets	97,579	84,395
Summarised Consolidated Statement of profit or loss and other comprehensional Revenue Expenses Income tax expense Profit/ (loss) from continuing operations	ve income 397,797 (345,346) (10,267) 42,184	243,460 (218,808) (49) 24,603
Balance at beginning of year 50% Share of profit after tax Dividend received from associated entity Carrying value adjustment Carrying amount of investment	71,420 21,092 (16,000) (27,723) 48,789	59,118 12,302 - - - 71,420

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

NOTE 23: INTERESTS IN SUBSIDIARIES

(a) Subsidiaries

The following are the group's significant subsidiaries:

Subsidiaries of NSW Basketball Association Ltd:	Country of incorporation	Ownership interest held by the group	
		2018 %	2017 %
Basketball NSW Education Pty Limited	Australia	100	100
Sport Stadium Management Pty Limited	Australia	100	100
All States Trading Pty Limited (dormant)	Australia	100	100
Horizon Sporting Events Pty Limited	Australia	70	70

^{*} The percentage of ownership interest held is equivalent to the percentage voting rights for all subsidiaries.

NOTE 24: CASH FLOW INFORMATION

(a) Reconciliation of cash

Cash at the end of the financial year as shown in the consolidated statement of cash flows is reconciled to the related items in the consolidated statement of financial position is as follows:

	1,255,140	1,828,827
Bank overdrafts	(3,000)	
At call deposits with financial institutions	17,472	16,643
Cash at bank	1,237,793	1,810,039
Cash on hand	2,875	2,145

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

NOTE 25: RELATED PARTY TRANSACTIONS

(a) Transactions with related parties

Receivable from and payable to related parties

At the current reporting date, New South Wales Basketball Association had trade payables of \$633 to IFMG Group and \$225 to Sports Stadium Management.

At he current reporting date, New South Wales Basketball Association had trade receivables of \$11,837 from Horizons Sporting Events and \$121,833 from Sports Stadium Management.

Loans to/from related parties

At the current reporting date, New South Wales Basketball Association had a loan receivable of \$20,000 from Sports Stadium Management (2017: \$12,493 payable).

NOTE 26: EVENTS SUBSEQUENT TO REPORTING DATE

There has been no matter or circumstance, which has arisen since 31 December 2018 that has significantly affected or may significantly affect:

- (a) the operations, in financial years subsequent to 31 December 2018, of the group, or
- (b) the results of those operations, or
- (c) the state of affairs, in financial years subsequent to 31 December 2018, of the group.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

2018	2017
¢	¢

NOTE 27: PARENT ENTITY DETAILS

Summarised presentation of the parent entity, Basketball NSW, financial statements:

(a) Summarised consolidated statement of financial position

Assets		
Current assets	1,525,440	1,452,764
Non-current assets	2,335,250	2,391,280
Total assets	3,860,690	3,844,044
Liabilities		
Current liabilities	1,243,447	1,238,863
Non-current liabilities	50,999	47,678
Total liabilities	1,294,446	1,286,541
Net assets	2,566,244	2,557,503
Net assets	2,300,244	2,337,303
Equity		
Share capital	_	_
Retained earnings	2,246,230	2,228,961
Retained earnings	2,240,230	2,220,901
Reserves		
Asset revaluation reserve	290,042	290,042
General reserve	29,972	38,500
Total equity	2,566,244	2,557,503
		_
(b) Summarised consolidated statement of profit or loss and other		
comprehensive income		
Profit for the year	8,742	(44,144)
Other comprehensive income for the year		
Total comprehensive income for the year	8,742	(44,144)
·		

(c) Parent entity contingent liabilities

The parent entity did not have any contingent liabilities as at 31 December 2018 or 31 December 2017.

(d) Parent entity contractual commitments

The parent entity has commitments with Red Telcom and Mitronics as at 31 December 2018.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

NOTE 28: ENTITY DETAILS

The registered office of the group is:

NSW Basketball Association Ltd Unit 27 11-21 Underwood Road Homebush NSW 2140

NOTE 29: RESTATEMENT OF COMPARATIVES

The balance of non-controlling interests as at 1 January 2017 was restated by \$75,463 to be \$26,864 due to an error in the prior year accounts.

DIRECTORS' DECLARATION

The directors of the company declare that:

- 1. In the directors opinion, the financial statements and notes thereto, as set out on pages 8 34, are in accordance with the *Corporations Act 2001*, including:
 - (a) complying with Australian Accounting Standards Reduced Disclosure Requirements and the *Corporations Regulations 2001*; and
 - (b) giving a true and fair view of the financial position of the consolidated entity as at 31 December 2018 and its performance for the year ended on that date.
- 2. In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

Director: Director: Darryl Connoley

Dated this 23 Cd day of Accid 2019



INDEPENDENT AUDITOR'S REPORT
TO THE MEMBERS OF NEW SOUTH WALES BASKETBALL
ASSOCIATION LIMITED
ABN 98 003 359 680

Level 16, Tower 2 Darling Park 201 Sussex Street Sydney NSW 2000

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Report on the Financial Report

Opinion

We have audited the financial report of New South Wales Basketball Association Limited ('the Company') and its subsidiaries ('the Group'), which comprises the consolidated statement of financial position as at 31 December 2018, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the *Corporations Act 2001*, including:

- a) giving a true and fair view of the Group's financial position as at 31 December 2018 and of its performance for the year ended; and
- b) complying with Australian Accounting Standards Reduced Disclosure Requirements and the *Corporations Regulations 2001*.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Group, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.





Other Information

The directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 31 December 2018, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially consistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The directors of the Group are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group's to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud
 or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
 that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
 material misstatement resulting from fraud is higher than for one resulting from error, as fraud
 may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
 internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Group's internal control.



Auditor's Responsibilities for the Audit of the Financial Report (Continued)

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

CARL MILLINGTON Partner

23 April 2019

PITCHER PARTNERS

Pitcher Parkners

Sydney